City of Rockville Pension Fund

Analysis of Investment Performance through March 31, 2008



George Kiriakos Vice President

June 2008

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June 9, 2008

Board of Trustees City of Rockville Pension Fund 111 Maryland Avenue Rockville, MD 20854

Dear Trustees:

This report presents our updated analysis of the City of Rockville Pension Fund's investment performance and traces the growth of assets through March 31, 2008. It is based on data provided to us by your custodian and the various investment managers. The report illustrates the investment performance of the overall Fund and also shows results by asset class segment and by individual manager in comparison with the various performance benchmarks defined in the Fund's statement of guidelines and objectives.

We hope you find this report useful as a tool for monitoring the performance of the Fund as well as a basis for discussion of the investment issues surrounding the investment program. We look forward to reviewing this report with you and answering any questions you may have.

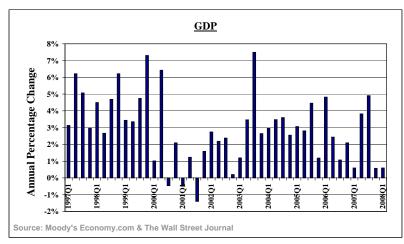
Sincerely,

George Kiriakos Vice-President

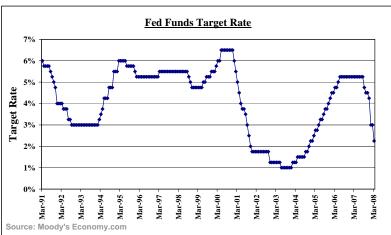
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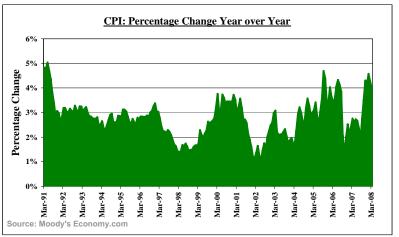
Macroeconomic Themes



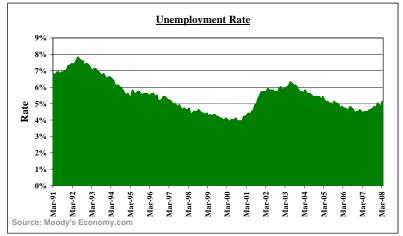
- Q1 2008 GDP advanced at a 0.6% annualized rate, which was the same rate of growth as seen in the fourth quarter of 2007. Over the past year, real GDP has increased 2.5%. A buildup in inventories and strong exports were a positive for GDP growth; however, it was offset by a weakened housing market, decreased business investment, and a pullback in consumer spending. Growth in inventories was a result of slowing demand, which could possibly lead to a decline in GDP during Q2.
- Consumer spending, which makes up 70% of GDP, rose 1.0% in Q1, the weakest increase since Q2 2001.



• In response to weakening economic conditions, the FOMC decided to cut the target rate by 75 basis points to 3.5% at an emergency meeting on January 21st. At the scheduled January 29th meeting, the Committee agreed that economic conditions had deteriorated since the previous meeting, and lowered the rate by an additional 50 basis points, to 3%. On March 10th, the Committee voted to offer a Term Securities Lending Facility, allowing primary dealers to exchange highly rated assets for Treasuries. On March 18th, the FOMC reduced the target rate by 75 basis points, to 2.25%, again citing further weakening in the economy and ongoing problems in the financial markets.

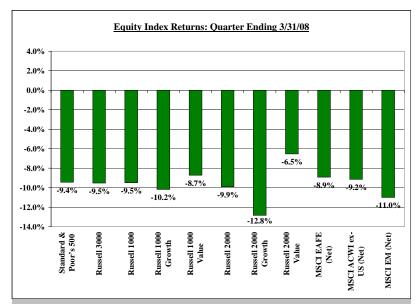


• Headline CPI rose by 4.0% in March on a year-over-year basis, 3.1% on a three-month basis, and by 0.3% from February. The core index, which excludes food and energy prices, increased 2.4% (year-over-year) during Q1, which was a tenth of a percentage point increase over the previous month. Lower labor costs and decreased consumer spending inhibited businesses' ability to pass on production costs to consumers.



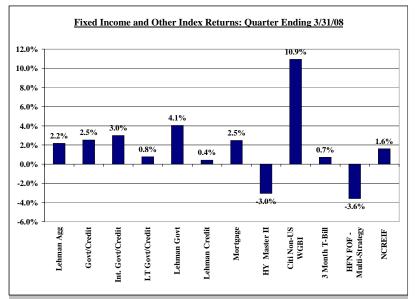
• The unemployment rate increased to 5.1% in March, marking the highest rate since September 2005, as the number of unemployed workers exceeded the number of labor force entrants. Payroll employment declined by 232,000 jobs in Q1 as job growth in professional, technical, healthcare and food services continued to be offset by job losses in construction, manufacturing and retail.

Selected Equity and Fixed Income Index Rates of Return for Periods Ended March 31, 2008



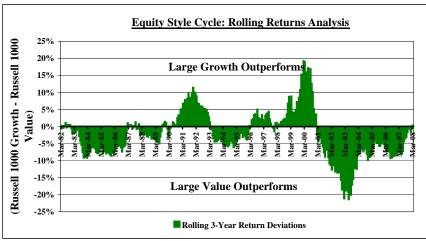
| Equity Indices | | | | | | |
|-----------------------|---------|-------|--------|--------|--------|---------|
| | Quarter | YTD | 1-year | 3-year | 5-year | 10-year |
| | | | | | | |
| Standard & Poor's 500 | -9.4% | -9.4 | -5.1 | 5.9 | 11.3 | 3.5 |
| | | | | | | |
| Russell 3000 | -9.5% | -9.5 | -6.1 | 6.1 | 12.1 | 3.9 |
| | | | | | | |
| Russell 1000 | -9.5% | -9.5 | -5.4 | 6.2 | 11.9 | 3.8 |
| Russell 1000 Growth | -10.2% | -10.2 | -0.8 | 6.3 | 10.0 | 1.3 |
| Russell 1000 Value | -8.7% | -8.7 | -10.0 | 6.0 | 13.7 | 5.5 |
| | | | | | | |
| Russell 2000 | -9.9% | -9.9 | -13.0 | 5.1 | 14.9 | 5.0 |
| Russell 2000 Growth | -12.8% | -12.8 | -8.9 | 5.7 | 14.2 | 1.8 |
| Russell 2000 Value | -6.5% | -6.5 | -16.9 | 4.3 | 15.4 | 7.5 |
| | | | | | | |
| MSCI EAFE (Net) | -8.9% | -8.9 | -2.7 | 13.3 | 21.4 | 6.2 |
| MSCI ACWI ex-US (Net) | -9.2% | -9.2 | 2.2 | 16.0 | 23.6 | 7.7* |
| MSCI EM (Net) | -11.0% | -11.0 | 21.3 | 29.2 | 35.5 | 12.5* |

^{*}For 10-year performance, Gross returns are provided.

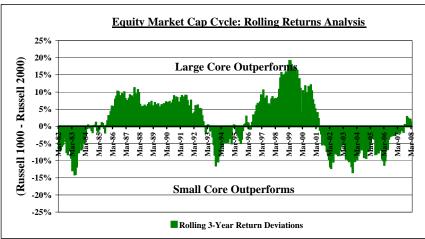


| Fixed Income Indices | | | | | | |
|----------------------------|---------|------|--------|--------|--------|---------|
| | Quarter | YTD | 1-year | 3-year | 5-year | 10-year |
| | | | | | | |
| Lehman Aggregate | 2.2% | 2.2 | 7.7 | 5.5 | 4.6 | 6.0 |
| Lehman Govt/Credit | 2.5% | 2.5 | 8.4 | 5.6 | 4.6 | 6.1 |
| Lehman Int. Govt/Credit | 3.0% | 3.0 | 8.9 | 5.7 | 4.4 | 5.9 |
| Lehman Long Govt/Credit | 0.8% | 0.8 | 6.4 | 5.1 | 5.5 | 6.9 |
| Lehman Govt | 4.1% | 4.1 | 11.5 | 6.4 | 4.7 | 6.2 |
| Lehman Credit | 0.4% | 0.4 | 4.0 | 4.3 | 4.4 | 5.9 |
| Lehman Mortgage | 2.5% | 2.5 | 7.9 | 5.8 | 4.8 | 6.0 |
| ML High Yield Master II | -3.0% | -3.0 | -3.5 | 4.9 | 8.6 | 4.9 |
| Citigroup Non-US WGBI (Un) | 10.9% | 10.9 | 22.3 | 7.4 | 9.0 | 7.4 |
| | | | | | | |
| Citigroup 3 Month T-Bill | 0.7% | 0.7 | 4.2 | 4.2 | 3.0 | 3.6 |
| | | | | | | |
| Other Indices | | | | | | |
| HFN HFOF Multi-Strategy | -3.6% | -3.6 | 2.9 | 7.2 | 7.9 | 8.5 |
| NCREIF Property Index | 1.6% | 1.6 | 13.6 | 16.8 | 15.1 | 12.6 |

Equity Themes



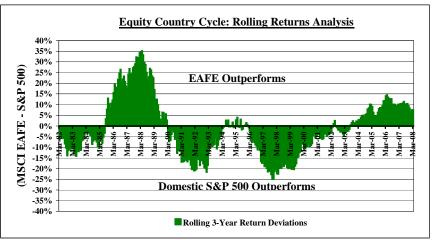
- Index Inception (i.e., January 1979): R1000V: 13.6%; R1000G: **11.4**% (+220 bps)
- After 7 consecutive years of outperformance by the R1000V relative to the R1000G, the R1000G was ahead of the R1000V on a trailing 1-year (+925 bps) and 3-year (+30 bps) basis.



- Index Inception (i.e., January 1979): R1000: **12.7%**; R2000: **12.3%** (+42 bps)
- After outperforming for 7 of the last 8 calendar years, the R1000 was ahead of the R2000 for the trailing 1-year (+756 bps) and 3-year (+110 bps) time periods.

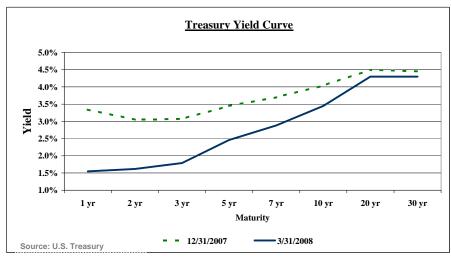


- Index Inception (i.e., January 1979): R2000V: **14.5%**; R2000G: 9.6% (+492 bps)
- The R2000V outperformed the R2000G in 6 of last 10 calendar years; however, the R2000G outperformed the R2000V for the trailing 1-year (+800 bps) and 3-year (+140 bps) time periods.



- Index Inception (i.e., January 1979): S&P 500: 12.7%; EAFE: 10.9% (+177 bps)
- The EAFE outperformed the S&P 500 in 7 of last 10 calendar years, including the last 6 in a row.

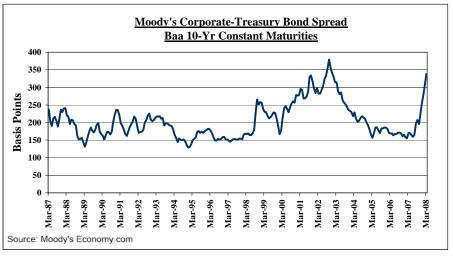
Fixed Income Themes



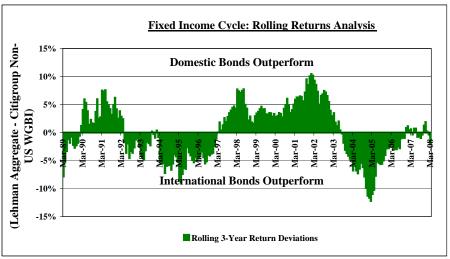
• In an effort to fend off a recession and bolster confidence in the financial markets, the Fed eased the Fed funds rate again in March by cutting its target for the Fed funds rate by 75 bps to 2.25% at the March 18th FOMC meeting. In total, the Fed aggressively cut its target for the Fed funds rate by 200 bps in Q1 from 4.25% to 2.25%. The yield curve steepened significantly as a result of Fed activity and ongoing forward-looking concern about inflation. The difference between 2 and 30-year Treasury yields jumped to 271 bps on March 31st from 140 bps at year end.

| | 12/31/07 OAS | 3/31/08 OAS | Q1 2008 Excess Return vs US Treasuries |
|-----------------------------------|-----------------|----------------|---|
| U.S. Aggregate Index | 91 | 135 | -183 |
| U.S. Agency (non-mortgage) Sector | 43 | 69 | -67 |
| Mortgage and ABS Sectors | | | |
| Mortgage Backed Securities | 87 | 121 | -81 |
| Asset-Backed Securities | 242 | 402 | -594 |
| CMBS | 170 | 347 | -777 |
| Credit Sectors | | | |
| U.S. Investment Grade | 181 | 259 | -427 |
| Industrial | 181 | 259 | -466 |
| Utility | 189 | 251 | -393 |
| Financial Institutions | 220 | 330 | -530 |
| U.S. High Yield | 569 | 781 | -781 |

• Yield spreads on non-Treasury sectors widened sharply in March, which, in some cases, were all-time highs. Due to forced liquidations of mortgage issues and ABS by Carlyle and Thornburg, among others, the option-adjusted spread (OAS) on MBS and ABS were pushed to 121 bps and 402 bps, respectively. Concern in the finance sector, including Bear Stearns, pushed spreads in that sector to all-time highs as well (330 bps). The OAS on the Aggregate Index (135 bps) was also a new record.

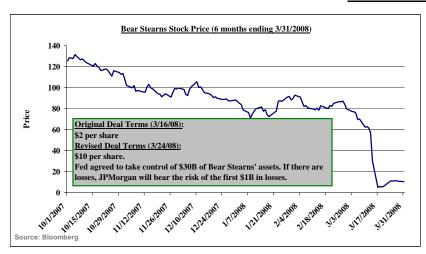


- For the third consecutive quarter, credit spreads continued to widen. During Q1, credit spreads widened by 83 bps and ended March at 338 bps, the highest spreads have been since the end of the 2002.
- Corporate defaults remain low; however, with market fundamentals deteriorating, the Moody's twelve month corporate default rate rose modestly to 1.5%.



- International bonds continued to significantly outperform domestic bonds during Q1 (10.9% vs. 2.2%).
- The significant underperformance caused domestic bonds to trail international bonds across all annualized periods studied. Most notably, international bonds now outpace domestic bonds (7.4% vs. 6.0%) for the 10-year annualized period.

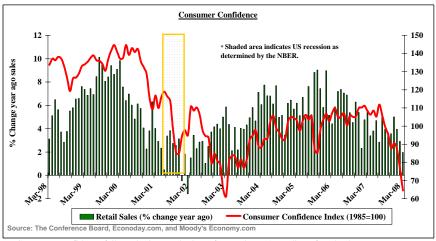
Themes of the First Quarter



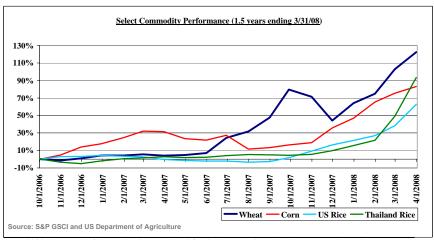
• On March 16, 2008, under the supervision of the Fed, Bear Stearns signed a merger agreement with JP Morgan under which JP Morgan would assume the counterparty risk and exercise management control over Bear Stearns pending shareholder approval. This occurred following a tumultuous week in which investors became concerned about trades entered into with Bear Stears. The firm's cash position fell sharply, and the Fed made a series of unprecedented moves. Fed Chairman Ben Bernanke stated that there most likely would have been "severe consequences" to the default of Bear Stearns, leading to a possible systemic financial crisis.

| | | surer Ratings of 3/31/08 | |
|------------------|--|-------------------------------|-----------------------|
| Bond Insurer | Moody's Rating | S&P Rating | Fitch Rating |
| ACA | NR | CCC CreditWatch Developing | NR |
| Ambac | Aaa | AAA | AA |
| | Review for Downgrade | CreditWatch Negative | Rating Watch Negative |
| Assured Guaranty | Aaa | AAA | AAA |
| | Stable | Stable | Stable |
| CIFG | A1 | A+ | A- |
| | Stable | Negative Outlook | Rating Watch Negative |
| FGIC | Baa3 | BB | BBB |
| | Review for Downgrade | Negative Outlook | Rating Watch Negative |
| FSA | Aaa | AAA | AAA |
| | Stable | Stable | Stable |
| MBIA | Aaa | AAA | AA |
| | Negative Outlook | Negative Outlook | Rating Watch Negative |
| Radian | Aa3 | AA | A+ |
| | Negative Outlook | Stable | Rating Watch Evolving |
| XLCA | A3 | A- | BB |
| | Review for Downgrade | CreditWatch Negative | Rating Watch Negative |
| Notes: | ACA was formerly rated A Radian was formerly rated All other bond insurers we services. | | the major ratings |

- The ratings downgrades (and prospective downgrades) of the monoline bond insurers contributed to a number of liquidity issues in the municipal marketplace during Q1.
- Uncertainties surrounding credit quality resulted in an unsustainable rise in short-term borrowing costs for many issuers of auction rate securities (ARS) engaged in interest-rate swaps and leveraged municipal players. This includes closed-end bond funds and hedge funds, who had been relying on credit enhancement to help remarket variable rate issues at low money market rates.
- Concerns surrounding the bond insurers remains primarily focused on their exposure to credit issues in the taxable bond market.



- Consumer confidence fell to 64.5 in March, down from February's reading of 76.4. The consumer remained a common theme throughout Q1 2008 as rising gas and food prices, weaker job prospects, credit, and slumping housing values continued to erode confidence.
- Although CPI is not showing significant inflationary pressure, consumers fear that inflation is on the rise.
- The percentage of survey respondents who planned to take a vacation in the next six months fell to a 30-year low.



- In 2008, the trend of increasing international food prices continued, and even accelerated.
- The rising cost of food is being felt around the world. The prices mainly reflect changes in demand, as people in China and India are consuming more grain and Western countries are converting cereals into fuel. The rapid increase in wheat and rice prices has resulted in purchase restrictions, protests, and riots.
- Pressure is also being felt at some of America's largest food firms, as they continue to struggle due to increased ingredient costs. Firms are changing packaging and recipes to defend against rising costs.



Investment Manager Roster

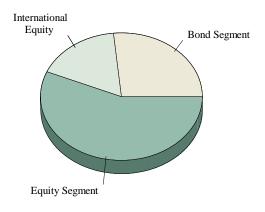
| Investment Manager | Mandate | Benchmark | Inception Date |
|----------------------------------|--------------------|--------------------------------|----------------|
| Principal Global Investors, LLC | Large Cap | S&P 500 | 12/31/1994 |
| Principal Global Investors, LLC | International Core | MSCI Net EAFE | 12/31/1994 |
| Principal Global Investors, LLC | Fixed Income Core | Lehman Aggregate Bond Index | 12/31/1994 |
| Manning & Napier Advisors, Inc. | Small Cap | Russell 2000 Index | 01/31/2008 |
| Prudential Real Estate Investors | Real Estate | NCREIF National Property Index | 03/31/2008 |

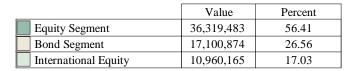
Asset Allocation Policy

| Asset Class | Minimum | Target | Maximum |
|------------------------|---------|--------|---------|
| Domestic Equity | 45% | 50% | 55% |
| International Core | 10% | 15% | 20% |
| Fixed Income Core | 30% | 35% | 40% |

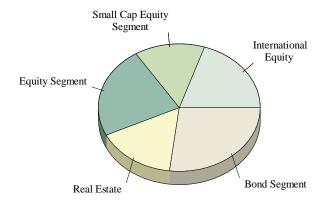
COMPOSITE ASSET ALLOCATION

TOTAL MARKET VALUE AS OF DECEMBER 31, 2007 \$64,380,522





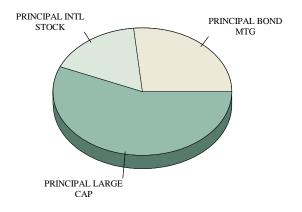
TOTAL MARKET VALUE AS OF MARCH 31, 2008 \$60,068,049



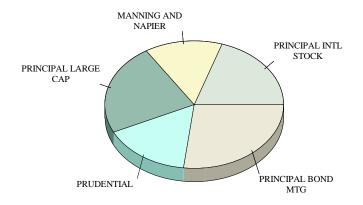
| | Value | Percent |
|--------------------------|------------|---------|
| Bond Segment | 16,168,890 | 26.92 |
| Equity Segment | 13,877,505 | 23.10 |
| International Equity | 11,984,116 | 19.95 |
| Real Estate | 9,600,000 | 15.98 |
| Small Cap Equity Segment | 8,437,538 | 14.05 |

COMPOSITE MANAGER ASSET ALLOCATION

TOTAL MARKET VALUE ON DECEMBER 31, 2007 \$64,380,522



TOTAL MARKET VALUE ON MARCH 31, 2008 \$60,068,049



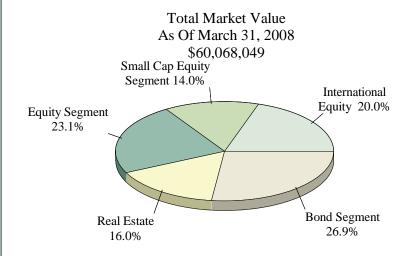
| | Value | Percent |
|----------------------|------------|---------|
| PRINCIPAL LARGE CAP | 36,319,483 | 56.41 |
| PRINCIPAL BOND MTG | 17,100,874 | 26.56 |
| PRINCIPAL INTL STOCK | 10,960,165 | 17.02 |

| | Value | Percent |
|----------------------|------------|---------|
| PRINCIPAL BOND MTG | 16,168,890 | 26.92 |
| PRINCIPAL LARGE CAP | 13,877,505 | 23.10 |
| PRINCIPAL INTL STOCK | 11,984,116 | 19.95 |
| PRUDENTIAL | 9,600,000 | 15.98 |
| MANNING AND NAPIER | 8,437,538 | 14.05 |

Profile

| COMPOSITE | | | | |
|-----------------|-------------------|--|--|--|
| Benchmark: | POLICY INDEX | | | |
| Inception Date: | December 31, 2001 | | | |
| | | | | |

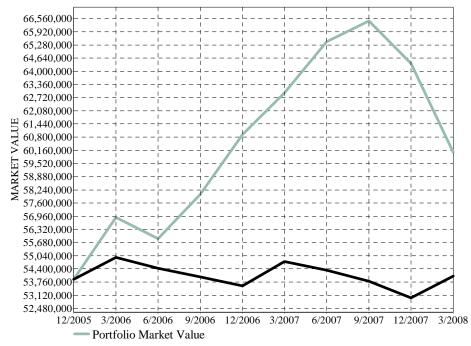
Asset Allocation



Account Reconciliation

| Source | Quarter | Year to Date | 12/2005 - 6/2007 |
|-----------------|-------------|--------------|------------------|
| Beginning Value | 64,380,522 | 64,380,522 | 53,896,652 |
| Net Flows | 10,656,887 | 10,656,887 | 9,752,569 |
| Investment G/L | -14,969,360 | -14,969,360 | -3,581,172 |
| Ending Value | 60,068,049 | 60,068,049 | 60,068,049 |

Source Of Portfolio Growth



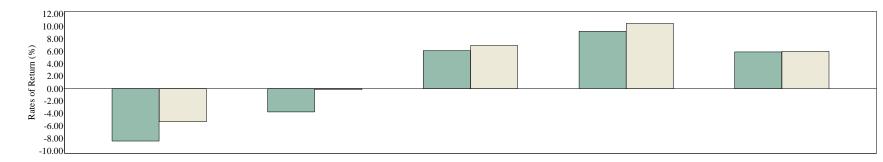
COMPOSITE PERFORMANCE SUMMARY

| | Qtr | 1 Yr | 3 Yr | 5 Yr | Incept | Market Value | % of Assets |
|----------------------|--------|-------|-------|-------|----------|--------------------|-------------|
| COMPOSITE | -8.45 | -3.78 | 6.13 | 9.24 | 5.94 | \$60,068,049 | |
| POLICY INDEX | -5.35 | -0.20 | 6.96 | 10.51 | 6.04 | φοσ,σοσ,σ 12 | |
| PRINCIPAL LARGE CAP | -9.62 | -5.49 | 5.57 | 11.12 | - | \$13,877,505 | 23.10% |
| S&P 500 | -9.45 | -5.08 | 5.85 | 11.32 | <u>-</u> | | |
| Universe Median | -9.41 | -3.82 | 6.49 | 12.28 | - | | |
| Quartile Ranking | 56 | 66 | 73 | 72 | - | | |
| PRINCIPAL INTL STOCK | -10.03 | 1.11 | 18.54 | 24.65 | _ | \$11,984,116 | 19.95% |
| MSCI NET EAFE | -8.91 | -2.70 | 13.32 | 21.40 | _ | \$11,501,110 | 19.9570 |
| Universe Median | -8.83 | 1.08 | 16.13 | 23.73 | _ | | |
| Quartile Ranking | 69 | 49 | 30 | 42 | - | | |
| PRINCIPAL BOND MTG | -1.75 | 0.33 | 3.45 | 3.91 | - | \$16,168,890 | 26.92% |
| LB AGGREGATE BOND | 2.17 | 7.67 | 5.48 | 4.58 | - | | |
| Universe Median | 2.16 | 7.33 | 5.47 | 4.63 | - | | |
| Quartile Ranking | 99 | 99 | 99 | 92 | - | | |
| MANNING AND NAPIER | - | - | - | - | - | \$8,437,538 | 14.05% |
| RUSSELL 2000 | - | - | - | - | = | , , , | |
| Universe Median | - | - | - | - | - | | |
| Quartile Ranking | - | - | - | - | - | | |
| PRUDENTIAL | - | - | _ | - | - | \$9,600,000 | 15.98% |
| NCREIF NATIONAL | - | _ | _ | _ | - | <i>\$2,000,000</i> | 12.5070 |
| Universe Median | - | _ | - | - | - | | |



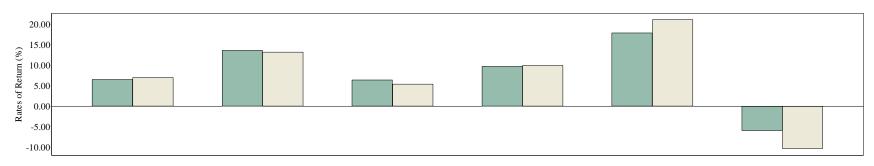
COMPOSITE - TOTAL FUND 12/2001 Through 3/2008

Trailing Returns



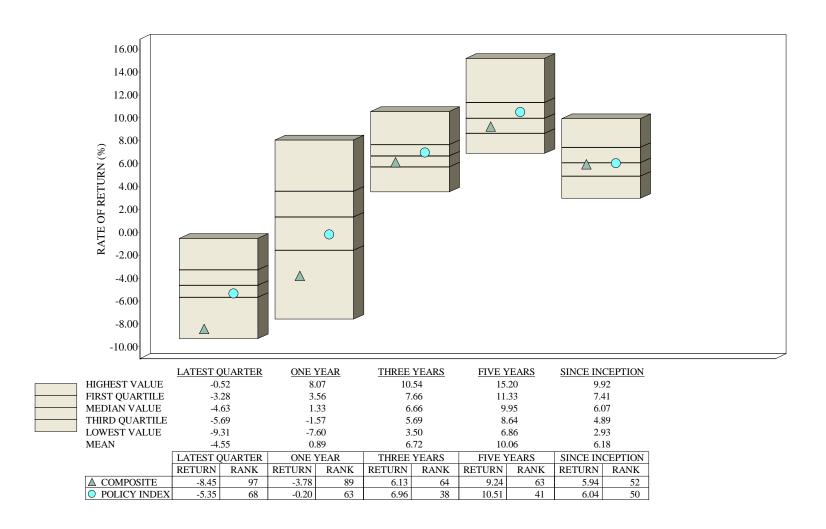
| | 1 Qtr | 1 Yr | 3 Yr | 5 Yr | Since Inception |
|--------------|-------|-------|-------|-------|-----------------|
| TOTAL FUND | -8.45 | -3.78 | 6.13 | 9.24 | 5.94 |
| POLICY INDEX | -5.35 | -0.20 | 6.96 | 10.51 | 6.04 |
| Difference | -3.10 | -3.59 | -0.83 | -1.26 | -0.10 |

Calendar Year Returns

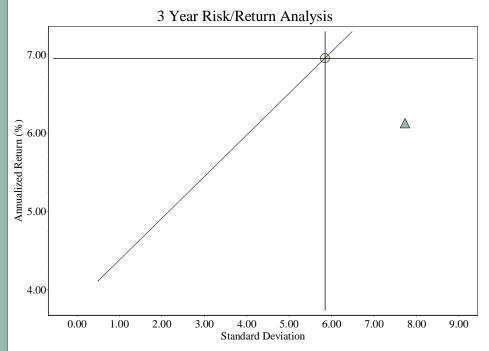


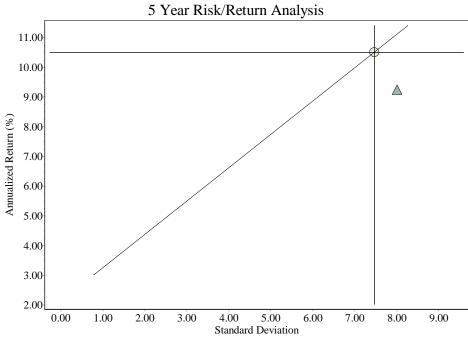
| | | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 |
|---|--------------|-------|-------|------|-------|-------|--------|
| [| TOTAL FUND | 6.52 | 13.65 | 6.43 | 9.71 | 17.89 | -6.01 |
| | POLICY INDEX | 6.99 | 13.20 | 5.40 | 9.97 | 21.12 | -10.38 |
| [| Difference | -0.47 | 0.45 | 1.04 | -0.26 | -3.22 | 4.37 |

QUARTILE RANKING ANALYSIS TOTAL FUND AGAINST BALANCED MANAGERS



COMPOSITE RETURN VS RISK





| | Return | Std Dev | Alpha | Beta | R-Squared |
|--------------------------------|--------|---------|-------|------|-----------|
| △ COMPOSITE | 6.13 | 7.73 | -1.62 | 1.33 | 98.21 |
| POLICY INDEX | 6.96 | 5.84 | 0.00 | 1.00 | 100.00 |

| | Return | Std Dev | Alpha | Beta | R-Squared |
|--------------------------------|--------|---------|-------|------|-----------|
| △ COMPOSITE | 9.24 | 8.00 | -1.38 | 1.03 | 95.31 |
| POLICY INDEX | 10.51 | 7.46 | 0.00 | 1.00 | 100.00 |



COMPOSITE TOTAL FUND MARKET VALUES AND CASH FLOWS

| Period Ending | Beginning Value | Net Flows | Investment Gain/Loss | Ending Value | Return (%) |
|---------------|-----------------|------------|----------------------|--------------|------------|
| Mar 2002 | N/A | 0 | 0 | N/A | 0.28 |
| Jun 2002 | N/A | 0 | 41,225,900 | 41,225,900 | -3.50 |
| Sep 2002 | 41,225,900 | 0 | -3,800,429 | 37,425,471 | -7.84 |
| Dec 2002 | 37,425,471 | 0 | 1,808,362 | 39,233,833 | 5.39 |
| Mar 2003 | 39,233,833 | 0 | -185,531 | 39,048,302 | -1.93 |
| Jun 2003 | 39,048,302 | 0 | 3,648,601 | 42,696,903 | 10.03 |
| Sep 2003 | 42,696,903 | 0 | 289,805 | 42,986,708 | 1.36 |
| Dec 2003 | 42,986,708 | 0 | 3,093,328 | 46,080,036 | 7.79 |
| Mar 2004 | 46,080,036 | 0 | 2,258,325 | 48,338,361 | 2.56 |
| Jun 2004 | 48,338,361 | 0 | -352,977 | 47,985,384 | -0.23 |
| Sep 2004 | 47,985,384 | 0 | -166,674 | 47,818,710 | 0.45 |
| Dec 2004 | 47,818,710 | 0 | 3,057,601 | 50,876,311 | 6.74 |
| Mar 2005 | 50,876,311 | 0 | 487,401 | 51,363,712 | -1.31 |
| Jun 2005 | 51,363,712 | 0 | 443,603 | 51,807,315 | 1.99 |
| Sep 2005 | 51,807,315 | 0 | 1,424,511 | 53,231,826 | 3.53 |
| Dec 2005 | 53,231,826 | -398,198 | 1,063,024 | 53,896,652 | 2.14 |
| Mar 2006 | 53,896,652 | 1,065,642 | 1,939,241 | 56,901,535 | 3.59 |
| Jun 2006 | 56,901,535 | -531,862 | -499,858 | 55,869,815 | -0.88 |
| Sep 2006 | 55,869,815 | -424,358 | 2,576,336 | 58,021,793 | 4.64 |
| Dec 2006 | 58,021,793 | -433,628 | 3,340,857 | 60,929,022 | 5.79 |
| Mar 2007 | 60,929,022 | 1,188,243 | 828,248 | 62,945,513 | 1.36 |
| Jun 2007 | 62,945,513 | -424,423 | 2,911,209 | 65,432,299 | 4.65 |
| Sep 2007 | 65,432,299 | -537,907 | 1,549,901 | 66,444,293 | 2.38 |
| Dec 2007 | 66,444,293 | -806,025 | -1,257,746 | 64,380,522 | -1.90 |
| Mar 2008 | 64,380,522 | 10,656,887 | -14,969,360 | 60,068,049 | -8.45 |

COMPOSITE QUARTERLY ASSET ALLOCATION (%)

| BOND | EQUITY | INTERNATIONAL EQUITY |
|------|--------|----------------------|
| | | |

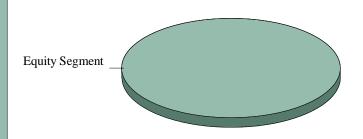
| | Actual | Actual | Actual |
|---------------|--------|--------|--------|
| Period Ending | Weight | Weight | Weight |
| 03/31/2007 | 28.39 | 55.90 | 15.71 |
| 06/30/2007 | 26.29 | 57.23 | 16.48 |
| 09/30/2007 | 25.87 | 57.20 | 16.93 |
| 12/31/2007 | 26.56 | 56.41 | 17.02 |
| 03/31/2008 | 26.92 | 23.10 | 19.95 |

Profile

| PRINCIPAL LARGE CAP STOCK INDEX | | | | | |
|---------------------------------|--------------------|--|--|--|--|
| Style: | Large Cap | | | | |
| - | | | | | |
| Benchmark: | S&P 500 | | | | |
| | | | | | |
| Universe: | Large Cap Managers | | | | |
| | | | | | |
| Inception Date: | December 31, 1994 | | | | |

Asset Allocation

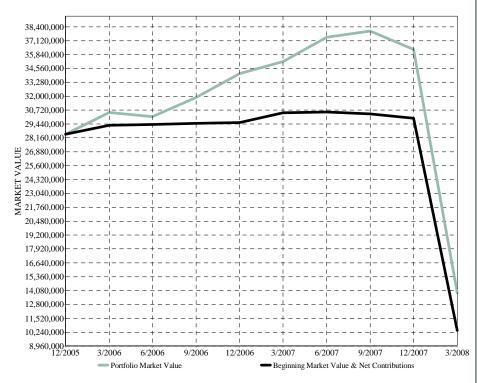
Total Market Value As Of March 31, 2008 \$13,877,505



Account Reconciliation

| Source | Quarter | Year to Date | 12/2005 - 6/2007 |
|-----------------|-------------|--------------|------------------|
| Beginning Value | 36,319,483 | 36,319,483 | 28,505,988 |
| Net Flows | -19,570,012 | -19,570,012 | -18,097,324 |
| Investment G/L | -2,871,966 | -2,871,966 | 3,468,841 |
| Ending Value | 13,877,505 | 13,877,505 | 13,877,505 |

Source Of Portfolio Growth

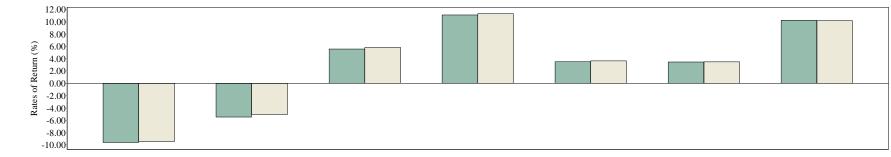


BENCHMARK: 100% S&P 500



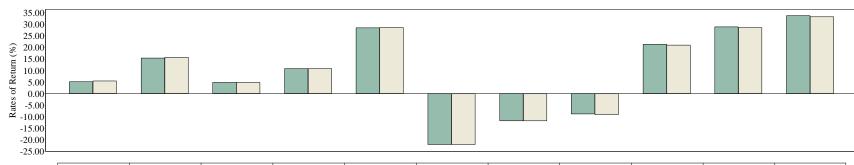
PRINCIPAL LARGE CAP STOCK INDEX - TOTAL FUND 12/1994 Through 3/2008

Trailing Returns



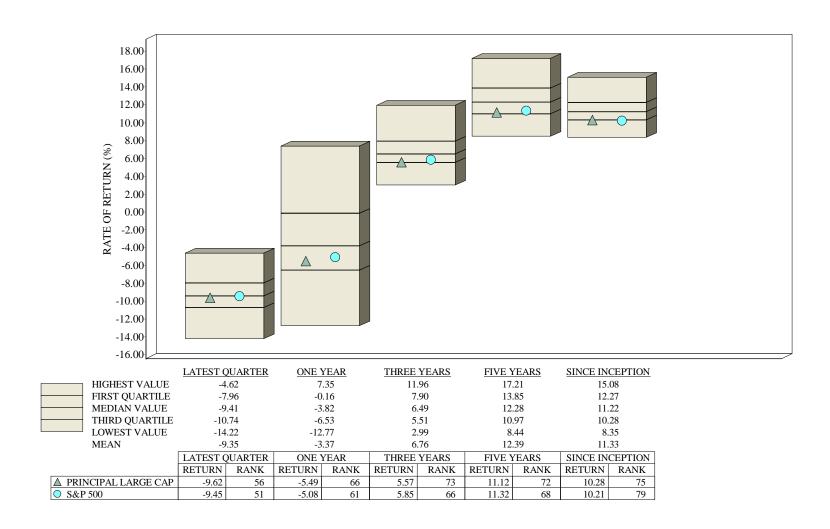
| | | 1 Qtr | 1 Yr | 3 Yr | 5 Yr | 7 Yr | 10 Yr | Since Inception |
|---|------------|-------|-------|-------|-------|-------|-------|-----------------|
| | TOTAL FUND | -9.62 | -5.49 | 5.57 | 11.12 | 3.56 | 3.49 | 10.28 |
| | S&P 500 | -9.45 | -5.08 | 5.85 | 11.32 | 3.70 | 3.50 | 10.21 |
| Γ | Difference | -0.17 | -0.41 | -0.28 | -0.20 | -0.14 | -0.01 | 0.06 |

Calendar Year Returns

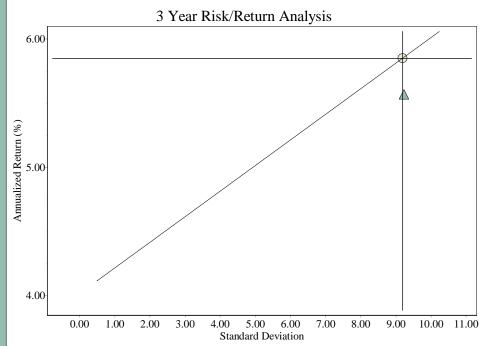


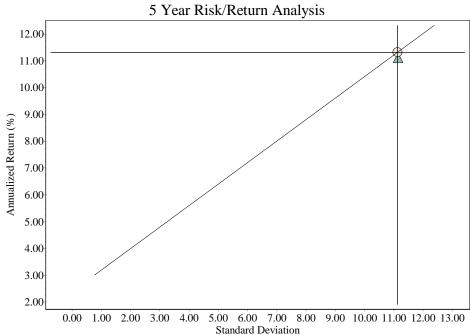
| | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 | 1997 |
|------------|-------|-------|------|-------|-------|--------|--------|-------|-------|-------|-------|
| TOTAL FUND | 5.21 | 15.44 | 4.92 | 10.83 | 28.53 | -22.12 | -11.90 | -8.83 | 21.41 | 28.98 | 33.74 |
| S&P 500 | 5.49 | 15.80 | 4.90 | 10.87 | 28.69 | -22.11 | -11.88 | -9.11 | 21.04 | 28.58 | 33.36 |
| Difference | -0.29 | -0.36 | 0.02 | -0.04 | -0.17 | -0.01 | -0.02 | 0.27 | 0.37 | 0.39 | 0.38 |

QUARTILE RANKING ANALYSIS TOTAL FUND AGAINST LARGE CAP MANAGERS



PRINCIPAL LARGE CAP STOCK INDEX RETURN VS RISK





| | Return | Std Dev | Alpha | Beta | R-Squared |
|-----------------------|--------|---------|-------|------|-----------|
| ▲ PRINCIPAL LARGE CAP | 5.57 | 9.23 | -0.27 | 1.00 | 99.99 |
| ○ S&P 500 | 5.85 | 9.19 | 0.00 | 1.00 | 100.00 |

| | Return | Std Dev | Alpha | Beta | R-Squared |
|-----------------------|--------|---------|-------|------|-----------|
| ▲ PRINCIPAL LARGE CAP | 11.12 | 11.14 | -0.20 | 1.00 | 99.99 |
| ○ S&P 500 | 11.32 | 11.13 | 0.00 | 1.00 | 100.00 |



PRINCIPAL LARGE CAP STOCK INDEX TOTAL FUND MARKET VALUES AND CASH FLOWS

| Period Ending | Beginning Value | Net Flows | Investment Gain/Loss | Ending Value | Return (%) |
|---------------|-----------------|-----------|----------------------|--------------|------------|
| Mar 1995 | N/A | 0 | 0 | N/A | 9.80 |
| Jun 1995 | N/A | 0 | 0 | N/A | 9.62 |
| Sep 1995 | N/A | 0 | 0 | N/A | 8.01 |
| Dec 1995 | N/A | 0 | 0 | N/A | 6.11 |
| Mar 1996 | N/A | 0 | 0 | N/A | 5.40 |
| Jun 1996 | N/A | 0 | 0 | N/A | 4.58 |
| Sep 1996 | N/A | 0 | 0 | N/A | 3.17 |
| Dec 1996 | N/A | 0 | 0 | N/A | 8.42 |
| Mar 1997 | N/A | 0 | 0 | N/A | 2.77 |
| Jun 1997 | N/A | 0 | 0 | N/A | 17.49 |
| Sep 1997 | N/A | 0 | 0 | N/A | 7.58 |
| Dec 1997 | N/A | 0 | 0 | N/A | 2.96 |
| Mar 1998 | N/A | 0 | 0 | N/A | 14.01 |
| Jun 1998 | N/A | 0 | 0 | N/A | 3.37 |
| Sep 1998 | N/A | 0 | 0 | N/A | -9.83 |
| Dec 1998 | N/A | 0 | 0 | N/A | 21.37 |
| Mar 1999 | N/A | 0 | 0 | N/A | 5.04 |
| Jun 1999 | N/A | 0 | 0 | N/A | 7.12 |
| Sep 1999 | N/A | 0 | 0 | N/A | -6.15 |
| Dec 1999 | N/A | 0 | 0 | N/A | 14.97 |
| Mar 2000 | N/A | 0 | 0 | N/A | 2.34 |
| Jun 2000 | N/A | 0 | 0 | N/A | -2.58 |
| Sep 2000 | N/A | 0 | 0 | N/A | -0.92 |
| Dec 2000 | N/A | 0 | 0 | N/A | -7.71 |
| Mar 2001 | N/A | 0 | 0 | N/A | -11.90 |
| Jun 2001 | N/A | 0 | 0 | N/A | 5.73 |
| Sep 2001 | N/A | 0 | 0 | N/A | -14.59 |
| Dec 2001 | N/A | 0 | 0 | N/A | 10.74 |



PRINCIPAL LARGE CAP STOCK INDEX TOTAL FUND MARKET VALUES AND CASH FLOWS

| Period Ending | Beginning Value | Net Flows | Investment Gain/Loss | Ending Value | Return (%) |
|---------------|-----------------|-------------|----------------------|--------------|------------|
| Mar 2002 | N/A | 0 | 0 | N/A | 0.25 |
| Jun 2002 | N/A | 0 | 17,215,641 | 17,215,641 | -13.39 |
| Sep 2002 | 17,215,641 | 0 | -2,935,912 | 14,279,729 | -17.27 |
| Dec 2002 | 14,279,729 | 0 | 1,282,740 | 15,562,469 | 8.42 |
| Mar 2003 | 15,562,469 | 0 | 451,032 | 16,013,501 | -3.16 |
| Jun 2003 | 16,013,501 | 0 | 3,236,286 | 19,249,787 | 15.36 |
| Sep 2003 | 19,249,787 | 0 | 551,812 | 19,801,599 | 2.63 |
| Dec 2003 | 19,801,599 | 0 | 2,464,558 | 22,266,157 | 12.10 |
| Mar 2004 | 22,266,157 | 0 | 1,625,488 | 23,891,645 | 1.67 |
| Jun 2004 | 23,891,645 | 0 | 482,564 | 24,374,209 | 1.72 |
| Sep 2004 | 24,374,209 | 0 | -410,246 | 23,963,963 | -1.87 |
| Dec 2004 | 23,963,963 | 0 | 2,293,569 | 26,257,532 | 9.21 |
| Mar 2005 | 26,257,532 | 0 | 162,832 | 26,420,364 | -2.12 |
| Jun 2005 | 26,420,364 | 84,114 | 341,273 | 26,845,751 | 1.37 |
| Sep 2005 | 26,845,751 | 85,603 | 943,077 | 27,874,431 | 3.59 |
| Dec 2005 | 27,874,431 | 74,278 | 557,279 | 28,505,988 | 2.08 |
| Mar 2006 | 28,505,988 | 820,773 | 1,174,698 | 30,501,459 | 4.11 |
| Jun 2006 | 30,501,459 | 73,642 | -458,574 | 30,116,527 | -1.50 |
| Sep 2006 | 30,116,527 | 86,022 | 1,688,372 | 31,890,921 | 5.60 |
| Dec 2006 | 31,890,921 | 85,113 | 2,107,350 | 34,083,384 | 6.60 |
| Mar 2007 | 34,083,384 | 892,278 | 208,451 | 35,184,113 | 0.61 |
| Jun 2007 | 35,184,113 | 77,971 | 2,183,321 | 37,445,405 | 6.20 |
| Sep 2007 | 37,445,405 | -170,279 | 732,365 | 38,007,491 | 1.96 |
| Dec 2007 | 38,007,491 | -392,832 | -1,295,176 | 36,319,483 | -3.43 |
| Mar 2008 | 36,319,483 | -19,570,012 | -2,871,966 | 13,877,505 | -9.62 |

PRINCIPAL LARGE CAP STOCK INDEX QUARTERLY ASSET ALLOCATION (%)

EQUITY

| | Actual |
|---------------|----------|
| | 1 Ictual |
| Period Ending | Weight |
| 03/31/2006 | 100.00 |
| 06/30/2006 | 100.00 |
| 09/30/2006 | 100.00 |
| 12/31/2006 | 100.00 |
| 03/31/2007 | 100.00 |
| 06/30/2007 | 100.00 |

Universe:

Profile

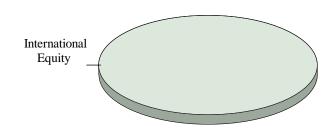
| PRINCIPAL INTERNATIONAL STOCK | | | | | | |
|-------------------------------|----------------|--|--|--|--|--|
| Style: | Foreign Equity | | | | | |
| Benchmark: | MSCI NET EAFE | | | | | |

Inception Date: December 31, 1994

Asset Allocation

Foreign Equity Managers

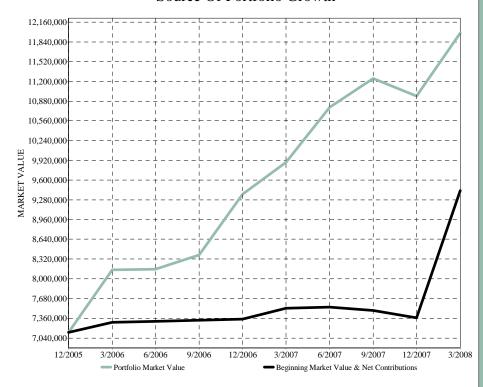
Total Market Value As Of March 31, 2008 \$11,984,116



Account Reconciliation

| Source | Quarter | Year to Date | 12/2005 - 6/2007 |
|-----------------|------------|--------------|------------------|
| Beginning Value | 10,960,165 | 10,960,165 | 7,130,692 |
| Net Flows | 2,058,997 | 2,058,997 | 2,295,901 |
| Investment G/L | -1,035,046 | -1,035,046 | 2,557,523 |
| Ending Value | 11,984,116 | 11,984,116 | 11,984,116 |

Source Of Portfolio Growth

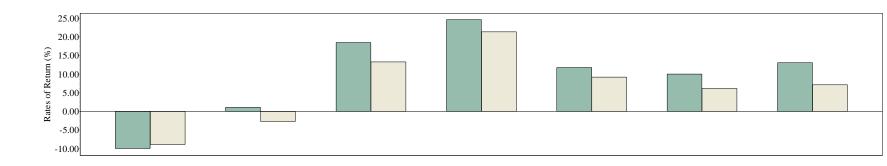


BENCHMARK: 100% MSCI NET EAFE



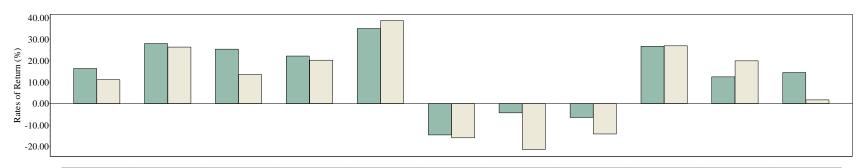
PRINCIPAL INTERNATIONAL STOCK - TOTAL FUND 12/1994 Through 3/2008

Trailing Returns



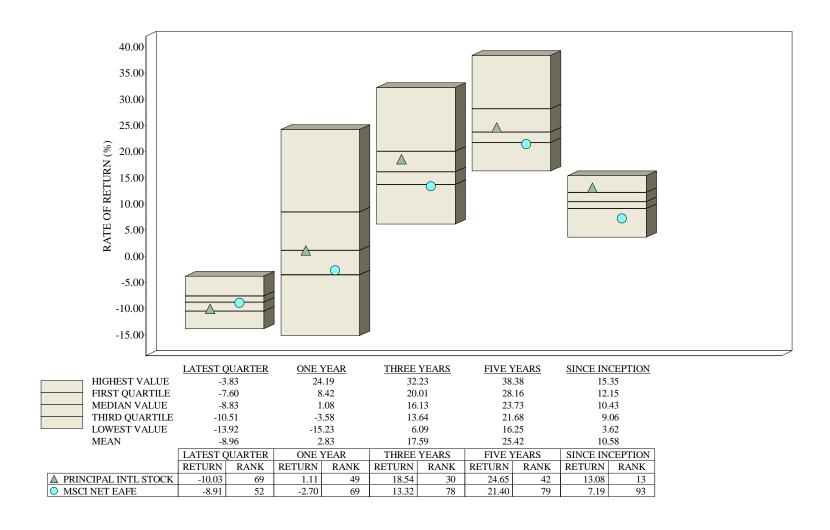
| | | 1 Qtr | 1 Yr | 3 Yr | 5 Yr | 7 Yr | 10 Yr | Since Inception |
|--|---------------|--------|-------|-------|-------|-------|-------|-----------------|
| | TOTAL FUND | -10.03 | 1.11 | 18.54 | 24.65 | 11.81 | 10.08 | 13.08 |
| | MSCI NET EAFE | -8.91 | -2.70 | 13.32 | 21.40 | 9.21 | 6.19 | 7.19 |
| | Difference | -1.12 | 3.81 | 5.22 | 3.25 | 2.60 | 3.89 | 5.89 |

Calendar Year Returns

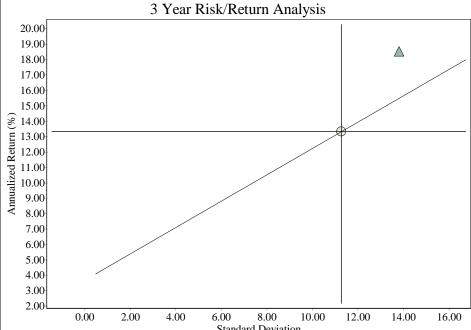


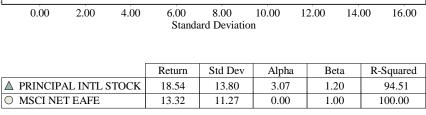
| _ | | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 | 1997 |
|---|---------------|-------|-------|-------|-------|-------|--------|--------|--------|-------|-------|-------|
| | TOTAL FUND | 16.43 | 27.96 | 25.37 | 22.19 | 34.99 | -14.65 | -4.33 | -6.45 | 26.78 | 12.46 | 14.49 |
| | MSCI NET EAFE | 11.17 | 26.34 | 13.54 | 20.24 | 38.60 | -15.94 | -21.44 | -14.16 | 26.97 | 19.99 | 1.77 |
| | Difference | 5.26 | 1.62 | 11.84 | 1.95 | -3.61 | 1.29 | 17.10 | 7.71 | -0.20 | -7.53 | 12.72 |

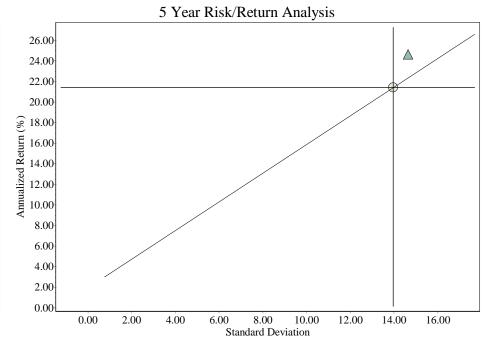
QUARTILE RANKING ANALYSIS TOTAL FUND AGAINST FOREIGN EQUITY MANAGERS



PRINCIPAL INTERNATIONAL STOCK RETURN VS RISK







| | Return | Std Dev | Alpha | Beta | R-Squared |
|-----------------------------------|--------|---------|-------|------|-----------|
| △ PRINCIPAL INTL STOCK | 24.65 | 14.63 | 2.72 | 1.01 | 93.64 |
| MSCI NET EAFE | 21.40 | 13.96 | 0.00 | 1.00 | 100.00 |



PRINCIPAL INTERNATIONAL STOCK TOTAL FUND MARKET VALUES AND CASH FLOWS

| Period Ending | Beginning Value | Net Flows | Investment Gain/Loss | Ending Value | Return (%) |
|---------------|-----------------|-----------|----------------------|--------------|------------|
| Mar 1995 | N/A | 0 | 0 | N/A | -0.66 |
| Jun 1995 | N/A | 0 | 0 | N/A | 9.50 |
| Sep 1995 | N/A | 0 | 0 | N/A | 5.14 |
| Dec 1995 | N/A | 0 | 0 | N/A | 1.88 |
| Mar 1996 | N/A | 0 | 0 | N/A | 8.60 |
| Jun 1996 | N/A | 0 | 0 | N/A | 4.19 |
| Sep 1996 | N/A | 0 | 0 | N/A | 3.20 |
| Dec 1996 | N/A | 0 | 0 | N/A | 8.40 |
| Mar 1997 | N/A | 0 | 0 | N/A | 3.66 |
| Jun 1997 | N/A | 0 | 0 | N/A | 10.83 |
| Sep 1997 | N/A | 0 | 0 | N/A | 5.70 |
| Dec 1997 | N/A | 0 | 0 | N/A | -5.72 |
| Mar 1998 | N/A | 0 | 0 | N/A | 15.53 |
| Jun 1998 | N/A | 0 | 0 | N/A | -0.26 |
| Sep 1998 | N/A | 0 | 0 | N/A | -17.09 |
| Dec 1998 | N/A | 0 | 0 | N/A | 17.71 |
| Mar 1999 | N/A | 0 | 0 | N/A | 3.22 |
| Jun 1999 | N/A | 0 | 0 | N/A | 2.95 |
| Sep 1999 | N/A | 0 | 0 | N/A | 2.66 |
| Dec 1999 | N/A | 0 | 0 | N/A | 16.21 |
| Mar 2000 | N/A | 0 | 0 | N/A | 3.60 |
| Jun 2000 | N/A | 0 | 0 | N/A | -1.33 |
| Sep 2000 | N/A | 0 | 0 | N/A | -9.24 |
| Dec 2000 | N/A | 0 | 0 | N/A | 0.83 |
| Mar 2001 | N/A | 0 | 0 | N/A | 3.60 |
| Jun 2001 | N/A | 0 | 0 | N/A | -0.75 |
| Sep 2001 | N/A | 0 | 0 | N/A | -15.01 |
| Dec 2001 | N/A | 0 | 0 | N/A | 9.47 |

PRINCIPAL INTERNATIONAL STOCK TOTAL FUND MARKET VALUES AND CASH FLOWS

| Period Ending | Beginning Value | Net Flows | Investment Gain/Loss | Ending Value | Return (%) |
|---------------|-----------------|-----------|----------------------|--------------|------------|
| Mar 2002 | N/A | 0 | 0 | N/A | -0.48 |
| Jun 2002 | N/A | 0 | 3,793,548 | 3,793,548 | -1.43 |
| Sep 2002 | 3,793,548 | 0 | -691,999 | 3,101,549 | -18.28 |
| Dec 2002 | 3,101,549 | 0 | 213,601 | 3,315,150 | 6.47 |
| Mar 2003 | 3,315,150 | 0 | -257,809 | 3,057,341 | -7.88 |
| Jun 2003 | 3,057,341 | 0 | 554,222 | 3,611,563 | 17.86 |
| Sep 2003 | 3,611,563 | 0 | 207,171 | 3,818,734 | 5.62 |
| Dec 2003 | 3,818,734 | 0 | 685,629 | 4,504,363 | 17.72 |
| Mar 2004 | 4,504,363 | 0 | 219,287 | 4,723,650 | 4.24 |
| Jun 2004 | 4,723,650 | 0 | -30,296 | 4,693,354 | -0.77 |
| Sep 2004 | 4,693,354 | 0 | 89,461 | 4,782,815 | 1.89 |
| Dec 2004 | 4,782,815 | 0 | 771,942 | 5,554,757 | 15.94 |
| Mar 2005 | 5,554,757 | 0 | 180,760 | 5,735,517 | 0.90 |
| Jun 2005 | 5,735,517 | 16,823 | 78,107 | 5,830,447 | 1.62 |
| Sep 2005 | 5,830,447 | 17,120 | 880,512 | 6,728,079 | 15.34 |
| Dec 2005 | 6,728,079 | 14,856 | 387,757 | 7,130,692 | 6.01 |
| Mar 2006 | 7,130,692 | 164,155 | 852,303 | 8,147,150 | 11.91 |
| Jun 2006 | 8,147,150 | 14,729 | -6,802 | 8,155,077 | -0.08 |
| Sep 2006 | 8,155,077 | 17,204 | 214,408 | 8,386,689 | 2.63 |
| Dec 2006 | 8,386,689 | 17,024 | 966,633 | 9,370,346 | 11.51 |
| Mar 2007 | 9,370,346 | 178,455 | 339,805 | 9,888,606 | 3.61 |
| Jun 2007 | 9,888,606 | 15,594 | 878,881 | 10,783,081 | 8.88 |
| Sep 2007 | 10,783,081 | -51,085 | 513,827 | 11,245,823 | 4.77 |
| Dec 2007 | 11,245,823 | -119,172 | -166,486 | 10,960,165 | -1.49 |
| Mar 2008 | 10,960,165 | 2,058,997 | -1,035,046 | 11,984,116 | -10.03 |

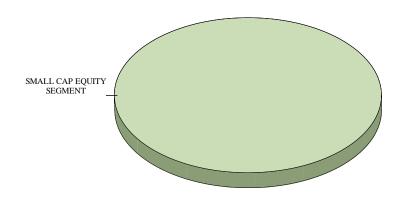
PRINCIPAL INTERNATIONAL STOCK QUARTERLY ASSET ALLOCATION (%)

INTERNATIONAL EQUITY

| | Actual |
|---------------|--------|
| Period Ending | Weight |
| 03/31/2006 | 100.00 |
| 06/30/2006 | 100.00 |
| 09/30/2006 | 100.00 |
| 12/31/2006 | 100.00 |
| 03/31/2007 | 100.00 |
| 06/30/2007 | 100.00 |

MANNING AND NAPIER ASSET ALLOCATION

TOTAL MARKET VALUE AS OF MARCH 31, 2008 \$8,437,538



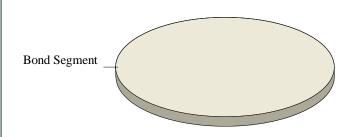
| | VALUE | PERCENT |
|--------------------------|-----------|---------|
| SMALL CAP EQUITY SEGMENT | 8,437,538 | 100.00 |

Profile

| PRINCIPAL BOND AND MORTGAGE | | | | | |
|-----------------------------|-------------------|--|--|--|--|
| Style: Core Fixed Income | | | | | |
| | | | | | |
| Benchmark: | LB AGGREGATE BOND | | | | |
| | | | | | |
| Universe: | Core Fixed Income | | | | |
| | | | | | |
| Inception Date: | December 31, 1994 | | | | |

Asset Allocation

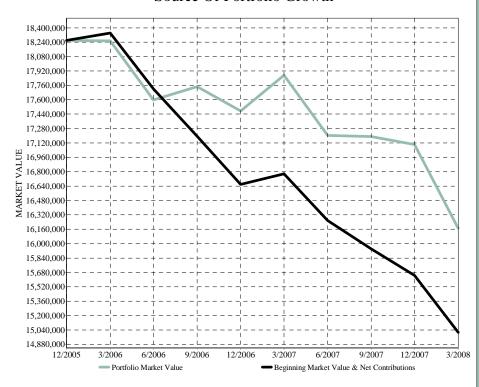
Total Market Value As Of March 31, 2008 \$16,168,890



Account Reconciliation

| Source | Quarter | Year to Date | 12/2005 - 6/2007 |
|-----------------|------------|--------------|------------------|
| Beginning Value | 17,100,874 | 17,100,874 | 18,259,972 |
| Net Flows | -632,098 | -632,098 | -3,246,008 |
| Investment G/L | -299,886 | -299,886 | 1,154,926 |
| Ending Value | 16,168,890 | 16,168,890 | 16,168,890 |

Source Of Portfolio Growth

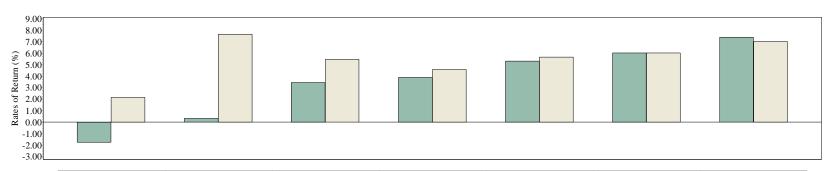


BENCHMARK: 100% LB AGGREGATE BOND



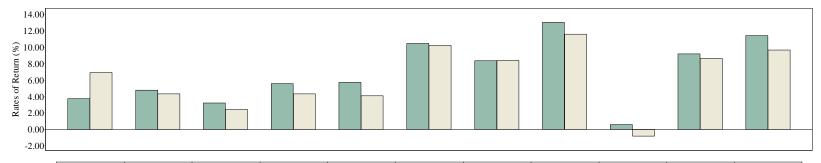
PRINCIPAL BOND AND MORTGAGE - TOTAL FUND 12/1994 Through 3/2008

Trailing Returns



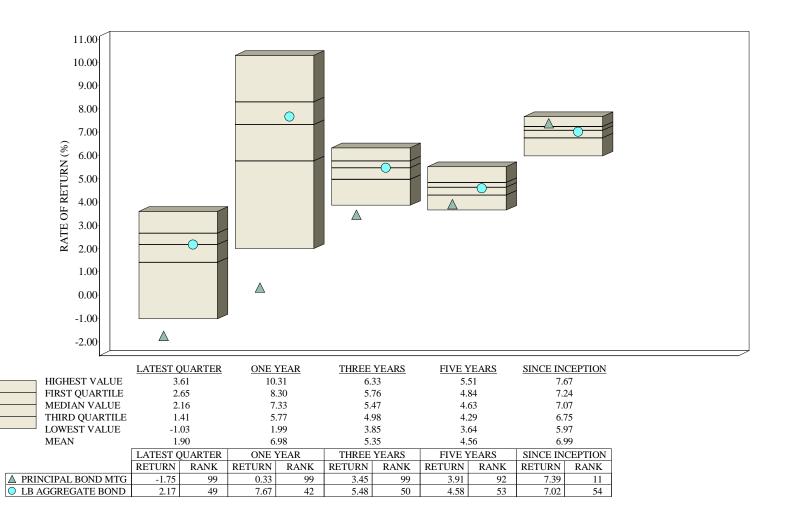
| | 1 Qtr | 1 Yr | 3 Yr | 5 Yr | 7 Yr | 10 Yr | Since Inception |
|-------------------|-------|-------|-------|-------|-------|-------|-----------------|
| TOTAL FUND | -1.75 | 0.33 | 3.45 | 3.91 | 5.32 | 6.04 | 7.39 |
| LB AGGREGATE BOND | 2.17 | 7.67 | 5.48 | 4.58 | 5.68 | 6.04 | 7.02 |
| Difference | -3.92 | -7.33 | -2.03 | -0.68 | -0.36 | 0.01 | 0.37 |

Calendar Year Returns

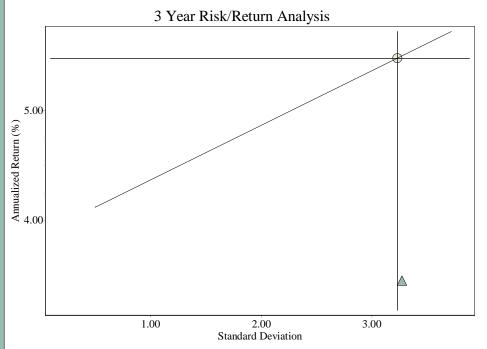


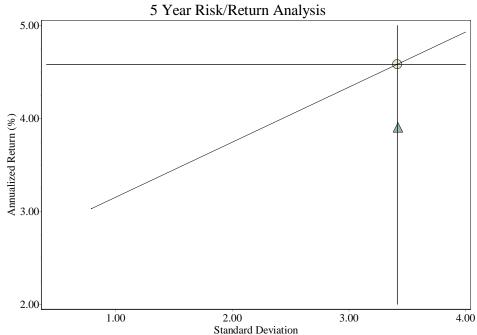
| | | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 | 1997 |
|---|-------------------|-------|------|------|------|------|-------|-------|-------|-------|------|-------|
| | TOTAL FUND | 3.77 | 4.79 | 3.24 | 5.60 | 5.76 | 10.50 | 8.39 | 13.09 | 0.60 | 9.23 | 11.44 |
| | LB AGGREGATE BOND | 6.96 | 4.33 | 2.43 | 4.34 | 4.11 | 10.27 | 8.42 | 11.63 | -0.83 | 8.67 | 9.68 |
|] | Difference | -3.19 | 0.46 | 0.81 | 1.26 | 1.65 | 0.23 | -0.04 | 1.46 | 1.43 | 0.55 | 1.76 |

QUARTILE RANKING ANALYSIS TOTAL FUND AGAINST CORE FIXED INCOME



PRINCIPAL BOND AND MORTGAGE RETURN VS RISK





| | Return | Std Dev | Alpha | Beta | R-Squared |
|----------------------|--------|---------|-------|------|-----------|
| ▲ PRINCIPAL BOND MTG | 3.45 | 3.27 | -1.49 | 0.66 | 49.76 |
| O LB AGGREGATE BOND | 5.48 | 3.23 | 0.00 | 1.00 | 100.00 |

| | Return | Std Dev | Alpha | Beta | R-Squared |
|---------------------------------------|--------|---------|-------|------|-----------|
| ▲ PRINCIPAL BOND MTG | 3.91 | 3.42 | -0.38 | 0.82 | 67.30 |
| LB AGGREGATE BOND | 4.58 | 3.41 | 0.00 | 1.00 | 100.00 |



PRINCIPAL BOND AND MORTGAGE TOTAL FUND MARKET VALUES AND CASH FLOWS

| Period Ending | Beginning Value | Net Flows | Investment Gain/Loss | Ending Value | Return (%) |
|---------------|-----------------|-----------|----------------------|--------------|------------|
| Mar 1995 | N/A | 0 | 0 | N/A | 5.28 |
| Jun 1995 | N/A | 0 | 0 | N/A | 6.51 |
| Sep 1995 | N/A | 0 | 0 | N/A | 2.05 |
| Dec 1995 | N/A | 0 | 0 | N/A | 4.65 |
| Mar 1996 | N/A | 0 | 0 | N/A | -1.26 |
| Jun 1996 | N/A | 0 | 0 | N/A | 0.66 |
| Sep 1996 | N/A | 0 | 0 | N/A | 2.34 |
| Dec 1996 | N/A | 0 | 0 | N/A | 3.37 |
| Mar 1997 | N/A | 0 | 0 | N/A | 0.07 |
| Jun 1997 | N/A | 0 | 0 | N/A | 4.35 |
| Sep 1997 | N/A | 0 | 0 | N/A | 3.69 |
| Dec 1997 | N/A | 0 | 0 | N/A | 2.92 |
| Mar 1998 | N/A | 0 | 0 | N/A | 1.96 |
| Jun 1998 | N/A | 0 | 0 | N/A | 2.52 |
| Sep 1998 | N/A | 0 | 0 | N/A | 3.83 |
| Dec 1998 | N/A | 0 | 0 | N/A | 0.64 |
| Mar 1999 | N/A | 0 | 0 | N/A | 0.39 |
| Jun 1999 | N/A | 0 | 0 | N/A | -0.89 |
| Sep 1999 | N/A | 0 | 0 | N/A | 1.07 |
| Dec 1999 | N/A | 0 | 0 | N/A | 0.04 |
| Mar 2000 | N/A | 0 | 0 | N/A | 2.64 |
| Jun 2000 | N/A | 0 | 0 | N/A | 1.82 |
| Sep 2000 | N/A | 0 | 0 | N/A | 3.43 |
| Dec 2000 | N/A | 0 | 0 | N/A | 4.62 |
| Mar 2001 | N/A | 0 | 0 | N/A | 2.64 |
| Jun 2001 | N/A | 0 | 0 | N/A | 0.91 |
| Sep 2001 | N/A | 0 | 0 | N/A | 4.74 |
| Dec 2001 | N/A | 0 | 0 | N/A | -0.09 |



PRINCIPAL BOND AND MORTGAGE TOTAL FUND MARKET VALUES AND CASH FLOWS

| Period Ending | Beginning Value | Net Flows | Investment Gain/Loss | Ending Value | Return (%) |
|---------------|-----------------|-----------|----------------------|--------------|------------|
| Mar 2002 | N/A | 0 | 0 | N/A | 0.17 |
| Jun 2002 | N/A | 0 | 17,507,309 | 17,507,309 | 3.76 |
| Sep 2002 | 17,507,309 | 0 | 245,608 | 17,752,917 | 4.57 |
| Dec 2002 | 17,752,917 | 0 | -45,649 | 17,707,268 | 1.67 |
| Mar 2003 | 17,707,268 | 0 | -121,848 | 17,585,420 | 1.72 |
| Jun 2003 | 17,585,420 | 0 | 130,200 | 17,715,620 | 2.92 |
| Sep 2003 | 17,715,620 | 0 | -384,598 | 17,331,022 | 0.06 |
| Dec 2003 | 17,331,022 | 0 | -217,931 | 17,113,091 | 0.96 |
| Mar 2004 | 17,113,091 | 0 | 1,421,510 | 18,534,601 | 2.95 |
| Jun 2004 | 18,534,601 | 0 | -776,403 | 17,758,198 | -2.12 |
| Sep 2004 | 17,758,198 | 0 | 117,376 | 17,875,574 | 3.42 |
| Dec 2004 | 17,875,574 | 0 | 1,188,448 | 19,064,022 | 1.33 |
| Mar 2005 | 19,064,022 | 0 | -36,191 | 19,027,831 | -0.36 |
| Jun 2005 | 19,027,831 | -427,848 | 531,134 | 19,131,117 | 2.96 |
| Sep 2005 | 19,131,117 | -438,404 | -63,397 | 18,629,316 | -0.16 |
| Dec 2005 | 18,629,316 | -487,332 | 117,988 | 18,259,972 | 0.80 |
| Mar 2006 | 18,259,972 | 80,714 | -87,760 | 18,252,926 | -0.48 |
| Jun 2006 | 18,252,926 | -620,233 | -34,482 | 17,598,211 | -0.19 |
| Sep 2006 | 17,598,211 | -527,584 | 673,556 | 17,744,183 | 3.91 |
| Dec 2006 | 17,744,183 | -535,765 | 266,874 | 17,475,292 | 1.53 |
| Mar 2007 | 17,475,292 | 117,510 | 279,992 | 17,872,794 | 1.62 |
| Jun 2007 | 17,872,794 | -517,988 | -150,993 | 17,203,813 | -0.86 |
| Sep 2007 | 17,203,813 | -316,543 | 303,709 | 17,190,979 | 1.79 |
| Dec 2007 | 17,190,979 | -294,021 | 203,916 | 17,100,874 | 1.20 |
| Mar 2008 | 17,100,874 | -632,098 | -299,886 | 16,168,890 | -1.75 |

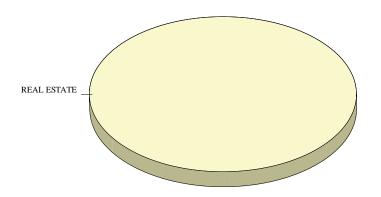
PRINCIPAL BOND AND MORTGAGE QUARTERLY ASSET ALLOCATION (%)

BOND

| | Actual |
|---------------|--------|
| Period Ending | Weight |
| 03/31/2006 | 100.00 |
| 06/30/2006 | 100.00 |
| 09/30/2006 | 100.00 |
| 12/31/2006 | 100.00 |
| 03/31/2007 | 100.00 |
| 06/30/2007 | 100.00 |
| 09/30/2007 | 100.00 |
| 12/31/2007 | 100.00 |
| 03/31/2008 | 100.00 |

PRUDENTIAL ASSET ALLOCATION

TOTAL MARKET VALUE AS OF MARCH 31, 2008 \$9,600,000



| | VALUE | PERCENT |
|-------------|-----------|---------|
| REAL ESTATE | 9,600,000 | 100.00 |

COMPOSITE RISK MEASURES - TOTAL FUND

| 3 Yr | Fund | Policy | Diff |
|--------------------|-------|--------|-------|
| Negative Periods | 3.00 | 3.00 | 0.00 |
| Positive Periods | 9.00 | 9.00 | 0.00 |
| Batting Average | 58.33 | 41.67 | 16.67 |
| Worst Qtr | -8.45 | -5.35 | -3.10 |
| Best Qtr | 5.79 | 5.30 | 0.48 |
| Range | 14.24 | 10.65 | 3.59 |
| Worst 4 Qtrs | -3.78 | -0.20 | -3.59 |
| Standard Deviation | 7.73 | 5.84 | 1.89 |
| Beta | 1.33 | 1.00 | 0.33 |
| Alpha | -1.62 | 0.00 | -1.62 |
| R-Squared | 98.21 | 100.00 | -1.79 |
| Sharpe Ratio | 0.26 | 0.49 | -0.23 |
| Treynor Ratio | 1.51 | 2.84 | -1.33 |
| Tracking Error | 2.07 | 0.00 | 2.07 |
| Information Ratio | -0.33 | | |

| 5 Yr | Fund | Policy | Diff |
|--------------------|-------|--------|--------|
| Negative Periods | 5.00 | 4.00 | 1.00 |
| Positive Periods | 15.00 | 16.00 | -1.00 |
| Batting Average | 45.00 | 55.00 | -10.00 |
| Worst Qtr | -8.45 | -5.35 | -3.10 |
| Best Qtr | 10.03 | 11.35 | -1.32 |
| Range | 18.48 | 16.70 | 1.78 |
| Worst 4 Qtrs | -3.78 | -0.20 | -3.59 |
| Standard Deviation | 8.00 | 7.46 | 0.54 |
| Beta | 1.03 | 1.00 | 0.03 |
| Alpha | -1.38 | 0.00 | -1.38 |
| R-Squared | 95.31 | 100.00 | -4.69 |
| Sharpe Ratio | 0.78 | 1.00 | -0.23 |
| Treynor Ratio | 6.01 | 7.48 | -1.47 |
| Tracking Error | 1.76 | 0.00 | 1.76 |
| Information Ratio | -0.65 | | |

| 7 Yr | Fund | Policy | Diff |
|--------------------|------|--------|------|
| Negative Periods | | 8.00 | |
| Positive Periods | | 20.00 | |
| Batting Average | | | |
| Worst Qtr | | -10.32 | |
| Best Qtr | | 11.35 | |
| Range | | 21.68 | |
| Worst 4 Qtrs | | -12.76 | |
| Standard Deviation | | 9.71 | |
| Beta | | 1.00 | |
| Alpha | | 0.00 | |
| R-Squared | | 100.00 | |
| Sharpe Ratio | | 0.28 | |
| Treynor Ratio | | 2.75 | |
| Tracking Error | | 0.00 | |
| Information Ratio | | | |

| Incept | Fund | Policy | Diff |
|--------------------|-------|--------|-------|
| Negative Periods | 8.00 | 7.00 | 1.00 |
| Positive Periods | 17.00 | 18.00 | -1.00 |
| Batting Average | 48.00 | 52.00 | -4.00 |
| Worst Qtr | -8.45 | -10.32 | 1.87 |
| Best Qtr | 10.03 | 11.35 | -1.32 |
| Range | 18.48 | 21.68 | -3.19 |
| Worst 4 Qtrs | -8.08 | -12.76 | 4.67 |
| Standard Deviation | 8.74 | 9.30 | -0.56 |
| Beta | 0.91 | 1.00 | -0.09 |
| Alpha | 0.18 | 0.00 | 0.18 |
| R-Squared | 94.56 | 100.00 | -5.44 |
| Sharpe Ratio | 0.37 | 0.36 | 0.01 |
| Treynor Ratio | 3.54 | 3.31 | 0.22 |
| Tracking Error | 2.18 | 0.00 | 2.18 |
| Information Ratio | -0.07 | | |

Past performance is not a guarantee of future results.

PRINCIPAL LARGE CAP STOCK INDEX RISK MEASURES - TOTAL FUND

| 3 Yr | Fund | Policy | Diff |
|--------------------|-------|--------|--------|
| Negative Periods | 3.00 | 3.00 | 0.00 |
| Positive Periods | 9.00 | 9.00 | 0.00 |
| Batting Average | 8.33 | 91.67 | -83.33 |
| Worst Qtr | -9.62 | -9.45 | -0.17 |
| Best Qtr | 6.60 | 6.70 | -0.10 |
| Range | 16.22 | 16.14 | 0.08 |
| Worst 4 Qtrs | -5.49 | -5.08 | -0.41 |
| Standard Deviation | 9.23 | 9.19 | 0.04 |
| Beta | 1.00 | 1.00 | 0.00 |
| Alpha | -0.27 | 0.00 | -0.27 |
| R-Squared | 99.99 | 100.00 | -0.01 |
| Sharpe Ratio | 0.16 | 0.19 | -0.03 |
| Treynor Ratio | 1.44 | 1.73 | -0.29 |
| Tracking Error | 0.10 | 0.00 | 0.10 |
| Information Ratio | -2.65 | | |

| 5 Yr | Fund | Policy | Diff |
|--------------------|-------|--------|--------|
| Negative Periods | 5.00 | 5.00 | 0.00 |
| Positive Periods | 15.00 | 15.00 | 0.00 |
| Batting Average | 20.00 | 80.00 | -60.00 |
| Worst Qtr | -9.62 | -9.45 | -0.17 |
| Best Qtr | 15.36 | 15.40 | -0.04 |
| Range | 24.98 | 24.85 | 0.13 |
| Worst 4 Qtrs | -5.49 | -5.08 | -0.41 |
| Standard Deviation | 11.14 | 11.13 | 0.01 |
| Beta | 1.00 | 1.00 | 0.00 |
| Alpha | -0.20 | 0.00 | -0.20 |
| R-Squared | 99.99 | 100.00 | -0.01 |
| Sharpe Ratio | 0.73 | 0.75 | -0.02 |
| Treynor Ratio | 8.08 | 8.29 | -0.21 |
| Tracking Error | 0.10 | 0.00 | 0.10 |
| Information Ratio | -1.88 | | |

| 7 Yr | Fund | Policy | Diff |
|--------------------|--------|--------|--------|
| Negative Periods | 9.00 | 9.00 | 0.00 |
| Positive Periods | 19.00 | 19.00 | 0.00 |
| Batting Average | 28.57 | 71.43 | -42.86 |
| Worst Qtr | -17.27 | -17.28 | 0.01 |
| Best Qtr | 15.36 | 15.40 | -0.04 |
| Range | 32.63 | 32.68 | -0.05 |
| Worst 4 Qtrs | -24.77 | -24.77 | 0.00 |
| Standard Deviation | 15.53 | 15.56 | -0.03 |
| Beta | 1.00 | 1.00 | 0.00 |
| Alpha | -0.13 | 0.00 | -0.13 |
| R-Squared | 100.00 | 100.00 | 0.00 |
| Sharpe Ratio | 0.05 | 0.06 | -0.01 |
| Treynor Ratio | 0.83 | 0.96 | -0.13 |
| Tracking Error | 0.11 | 0.00 | 0.11 |
| Information Ratio | -1.21 | | |

| Incept | Fund | Policy | Diff |
|--------------------|--------|--------|-------|
| Negative Periods | 15.00 | 15.00 | 0.00 |
| Positive Periods | 38.00 | 38.00 | 0.00 |
| Batting Average | 60.38 | 39.62 | 20.75 |
| Worst Qtr | -17.27 | -17.28 | 0.01 |
| Best Qtr | 21.37 | 21.30 | 0.07 |
| Range | 38.64 | 38.57 | 0.07 |
| Worst 4 Qtrs | -26.58 | -26.62 | 0.04 |
| Standard Deviation | 16.10 | 16.09 | 0.01 |
| Beta | 1.00 | 1.00 | 0.00 |
| Alpha | 0.06 | 0.00 | 0.06 |
| R-Squared | 99.99 | 100.00 | -0.01 |
| Sharpe Ratio | 0.40 | 0.39 | 0.00 |
| Treynor Ratio | 6.37 | 6.31 | 0.06 |
| Tracking Error | 0.14 | 0.00 | 0.14 |
| Information Ratio | 0.43 | | |

Past performance is not a guarantee of future results.

PRINCIPAL INTERNATIONAL STOCK RISK MEASURES - TOTAL FUND

| 3 Yr | Fund | Policy | Diff |
|--------------------|--------|--------|-------|
| Negative Periods | 3.00 | 3.00 | 0.00 |
| Positive Periods | 9.00 | 9.00 | 0.00 |
| Batting Average | 66.67 | 33.33 | 33.33 |
| Worst Qtr | -10.03 | -8.91 | -1.12 |
| Best Qtr | 15.34 | 10.38 | 4.96 |
| Range | 25.37 | 19.28 | 6.09 |
| Worst 4 Qtrs | 1.11 | -2.70 | 3.81 |
| Standard Deviation | 13.80 | 11.27 | 2.53 |
| Beta | 1.20 | 1.00 | 0.20 |
| Alpha | 3.07 | 0.00 | 3.07 |
| R-Squared | 94.51 | 100.00 | -5.49 |
| Sharpe Ratio | 1.04 | 0.82 | 0.23 |
| Treynor Ratio | 11.98 | 9.20 | 2.78 |
| Tracking Error | 3.87 | 0.00 | 3.87 |
| Information Ratio | 1.28 | | |

| 5 Yr | Fund | Policy | Diff |
|--------------------|--------|--------|-------|
| Negative Periods | 4.00 | 5.00 | -1.00 |
| Positive Periods | 16.00 | 15.00 | 1.00 |
| Batting Average | 60.00 | 40.00 | 20.00 |
| Worst Qtr | -10.03 | -8.91 | -1.12 |
| Best Qtr | 17.86 | 19.27 | -1.41 |
| Range | 27.89 | 28.18 | -0.29 |
| Worst 4 Qtrs | 1.11 | -2.70 | 3.81 |
| Standard Deviation | 14.63 | 13.96 | 0.67 |
| Beta | 1.01 | 1.00 | 0.01 |
| Alpha | 2.72 | 0.00 | 2.72 |
| R-Squared | 93.64 | 100.00 | -6.36 |
| Sharpe Ratio | 1.48 | 1.32 | 0.16 |
| Treynor Ratio | 21.44 | 18.37 | 3.06 |
| Tracking Error | 3.71 | 0.00 | 3.71 |
| Information Ratio | 0.77 | | |

| 7 Yr | Fund | Policy | Diff |
|--------------------|--------|--------|-------|
| Negative Periods | 10.00 | 10.00 | 0.00 |
| Positive Periods | 18.00 | 18.00 | 0.00 |
| Batting Average | 64.29 | 35.71 | 28.57 |
| Worst Qtr | -18.28 | -19.73 | 1.45 |
| Best Qtr | 17.86 | 19.27 | -1.41 |
| Range | 36.14 | 39.01 | -2.87 |
| Worst 4 Qtrs | -21.00 | -23.22 | 2.23 |
| Standard Deviation | 17.97 | 17.32 | 0.65 |
| Beta | 1.02 | 1.00 | 0.02 |
| Alpha | 2.38 | 0.00 | 2.38 |
| R-Squared | 96.54 | 100.00 | -3.46 |
| Sharpe Ratio | 0.51 | 0.37 | 0.13 |
| Treynor Ratio | 8.92 | 6.48 | 2.45 |
| Tracking Error | 3.34 | 0.00 | 3.34 |
| Information Ratio | 0.74 | | |

| Incept | Fund | Policy | Diff |
|--------------------|--------|--------|--------|
| Negative Periods | 16.00 | 20.00 | -4.00 |
| Positive Periods | 37.00 | 33.00 | 4.00 |
| Batting Average | 64.15 | 35.85 | 28.30 |
| Worst Qtr | -18.28 | -19.73 | 1.45 |
| Best Qtr | 17.86 | 20.65 | -2.79 |
| Range | 36.14 | 40.38 | -4.24 |
| Worst 4 Qtrs | -21.00 | -28.54 | 7.54 |
| Standard Deviation | 16.58 | 16.87 | -0.29 |
| Beta | 0.90 | 1.00 | -0.10 |
| Alpha | 5.91 | 0.00 | 5.91 |
| R-Squared | 83.97 | 100.00 | -16.03 |
| Sharpe Ratio | 0.55 | 0.19 | 0.36 |
| Treynor Ratio | 10.24 | 3.29 | 6.95 |
| Tracking Error | 6.86 | 0.00 | 6.86 |
| Information Ratio | 0.78 | | |

Past performance is not a guarantee of future results.

PRINCIPAL BOND AND MORTGAGE RISK MEASURES - TOTAL FUND

| 3 Yr | Fund | Policy | Diff |
|--------------------|-------|--------|--------|
| Negative Periods | 5.00 | 4.00 | 1.00 |
| Positive Periods | 7.00 | 8.00 | -1.00 |
| Batting Average | 50.00 | 50.00 | 0.00 |
| Worst Qtr | -1.75 | -0.68 | -1.07 |
| Best Qtr | 3.91 | 3.81 | 0.10 |
| Range | 5.66 | 4.48 | 1.18 |
| Worst 4 Qtrs | -0.04 | -0.81 | 0.77 |
| Standard Deviation | 3.27 | 3.23 | 0.04 |
| Beta | 0.66 | 1.00 | -0.34 |
| Alpha | -1.49 | 0.00 | -1.49 |
| R-Squared | 49.76 | 100.00 | -50.24 |
| Sharpe Ratio | -0.20 | 0.42 | -0.63 |
| Treynor Ratio | -1.02 | 1.36 | -2.38 |
| Tracking Error | 2.52 | 0.00 | 2.52 |
| Information Ratio | -0.78 | | |

| 5 Yr | Fund | Policy | Diff |
|--------------------|-------|--------|--------|
| Negative Periods | 7.00 | 7.00 | 0.00 |
| Positive Periods | 13.00 | 13.00 | 0.00 |
| Batting Average | 70.00 | 30.00 | 40.00 |
| Worst Qtr | -2.12 | -2.44 | 0.32 |
| Best Qtr | 3.91 | 3.81 | 0.10 |
| Range | 6.03 | 6.24 | -0.22 |
| Worst 4 Qtrs | -0.04 | -0.81 | 0.77 |
| Standard Deviation | 3.42 | 3.41 | 0.01 |
| Beta | 0.82 | 1.00 | -0.18 |
| Alpha | -0.38 | 0.00 | -0.38 |
| R-Squared | 67.30 | 100.00 | -32.70 |
| Sharpe Ratio | 0.26 | 0.46 | -0.20 |
| Treynor Ratio | 1.06 | 1.56 | -0.49 |
| Tracking Error | 2.09 | 0.00 | 2.09 |
| Information Ratio | -0.32 | | |

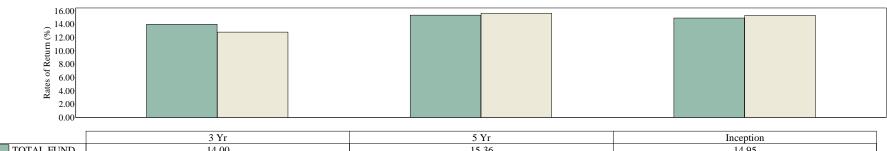
| 7 Yr | Fund | Policy | Diff |
|--------------------|-------|--------|--------|
| Negative Periods | 8.00 | 7.00 | 1.00 |
| Positive Periods | 20.00 | 21.00 | -1.00 |
| Batting Average | 71.43 | 28.57 | 42.86 |
| Worst Qtr | -2.12 | -2.44 | 0.32 |
| Best Qtr | 4.74 | 4.62 | 0.12 |
| Range | 6.86 | 7.05 | -0.19 |
| Worst 4 Qtrs | -0.04 | -0.81 | 0.77 |
| Standard Deviation | 3.65 | 3.59 | 0.06 |
| Beta | 0.91 | 1.00 | -0.09 |
| Alpha | -0.07 | 0.00 | -0.07 |
| R-Squared | 78.60 | 100.00 | -21.40 |
| Sharpe Ratio | 0.71 | 0.82 | -0.11 |
| Treynor Ratio | 2.86 | 2.95 | -0.09 |
| Tracking Error | 1.78 | 0.00 | 1.78 |
| Information Ratio | -0.20 | | |

| Incept | Fund | Policy | Diff |
|--------------------|-------|--------|--------|
| Negative Periods | 10.00 | 12.00 | -2.00 |
| Positive Periods | 43.00 | 41.00 | 2.00 |
| Batting Average | 77.36 | 22.64 | 54.72 |
| Worst Qtr | -2.12 | -2.44 | 0.32 |
| Best Qtr | 6.51 | 6.09 | 0.42 |
| Range | 8.63 | 8.53 | 0.10 |
| Worst 4 Qtrs | -0.04 | -0.83 | 0.79 |
| Standard Deviation | 3.90 | 3.82 | 0.08 |
| Beta | 0.94 | 1.00 | -0.06 |
| Alpha | 0.54 | 0.00 | 0.54 |
| R-Squared | 86.77 | 100.00 | -13.23 |
| Sharpe Ratio | 0.90 | 0.82 | 0.08 |
| Treynor Ratio | 3.72 | 3.12 | 0.60 |
| Tracking Error | 1.40 | 0.00 | 1.40 |
| Information Ratio | 0.25 | | |

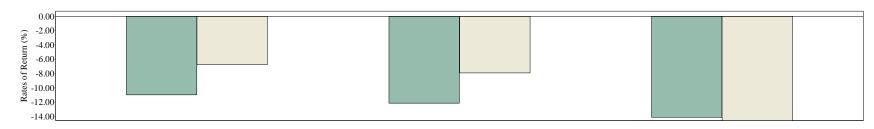


COMPOSITE TOTAL FUND PERFORMANCE IN RISING AND DECLINING MARKETS

Performance in Rising Markets



| | 3 Yr | 5 Yr | Inception |
|--------------|-------|-------|-----------|
| TOTAL FUND | 14.00 | 15.36 | 14.95 |
| POLICY INDEX | 12.84 | 15.66 | 15.34 |
| Difference | 1.17 | -0.30 | -0.39 |
| Ratio | 1.09 | 0.98 | 0.97 |
| Up Periods | 9 | 16 | 18 |

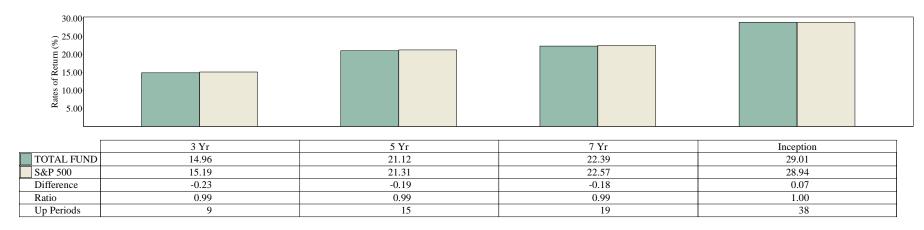


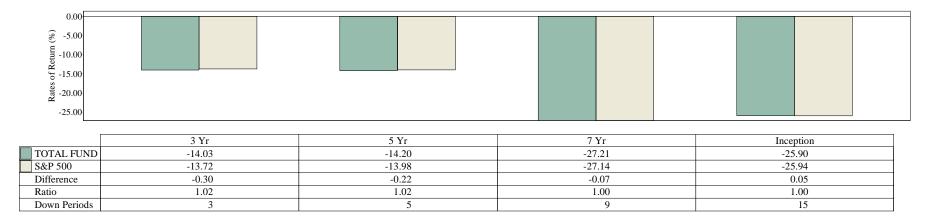
| | 3 Yr | 5 Yr | Inception |
|--------------|--------|--------|-----------|
| TOTAL FUND | -10.99 | -12.15 | -14.12 |
| POLICY INDEX | -6.76 | -7.92 | -14.60 |
| Difference | -4.23 | -4.23 | 0.48 |
| Ratio | 1.63 | 1.53 | 0.97 |
| Down Periods | 3 | 4 | 7 |



PRINCIPAL LARGE CAP STOCK INDEX TOTAL FUND PERFORMANCE IN RISING AND DECLINING MARKETS

Performance in Rising Markets



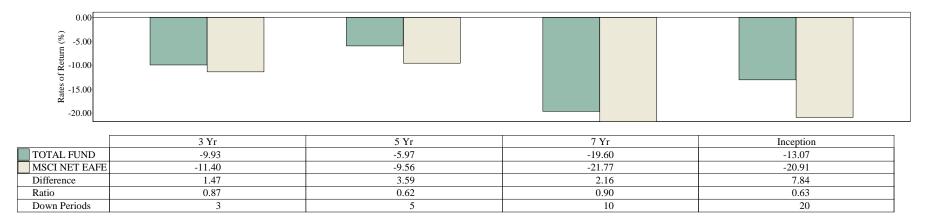




PRINCIPAL INTERNATIONAL STOCK TOTAL FUND PERFORMANCE IN RISING AND DECLINING MARKETS

Performance in Rising Markets

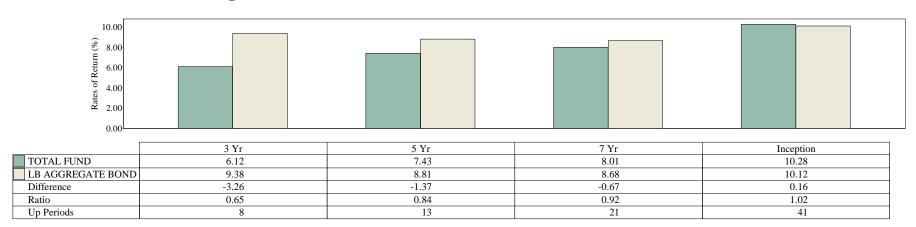






PRINCIPAL BOND AND MORTGAGE TOTAL FUND PERFORMANCE IN RISING AND DECLINING MARKETS

Performance in Rising Markets





| | 3 Yr | 5 Yr | 7 Yr | Inception |
|-------------------|-------|-------|-------|-----------|
| TOTAL FUND | -1.69 | -2.34 | -2.34 | -1.92 |
| LB AGGREGATE BOND | -1.91 | -2.83 | -2.83 | -2.92 |
| Difference | 0.22 | 0.49 | 0.49 | 1.00 |
| Ratio | 0.88 | 0.83 | 0.83 | 0.66 |
| Down Periods | 4 | 7 | 7 | 12 |

COMPOSITE TOTAL FUND TIME WEIGHTED RATES OF RETURN

| | ACCOUNT | | | | | | | | POLICY INDEX | | | |
|---------|----------|----|---------|---|---------|----|---------|---|--------------|----------|----------|---------|
| | | | SEMI | | | | SINCE | | | SEMI | | SINCE |
| DATE | QUARTERI | LY | ANNUALL | Y | ANNUALI | LY | 12/2001 | | QUARTERLY | ANNUALLY | ANNUALLY | 12/2001 |
| 03/2002 | 0.28 | | | | | | 0.28 | | 0.32 | | | 0.32 |
| 06/2002 | -3.50 | * | -3.23 | * | | | -3.23 | * | -5.91 | -5.61 | | -5.61 |
| 09/2002 | -7.84 | * | | | | | -10.82 | * | -10.32 | | | -15.36 |
| 12/2002 | 5.39 | | -2.87 | * | -6.01 | * | -6.01 | * | 5.88 | -5.05 | -10.38 | -10.38 |
| 03/2003 | -1.93 | * | | | | | -6.31 | * | -2.34 | | | -10.11 |
| 06/2003 | 10.03 | | 7.91 | | | | 0.95 | * | 11.35 | 8.74 | | -1.70 |
| 09/2003 | 1.36 | | | | | | 1.59 | * | 2.51 | | | -0.06 |
| 12/2003 | 7.79 | | 9.26 | | 17.89 | | 5.27 | * | 8.65 | 11.38 | 21.12 | 4.19 |
| 03/2004 | 2.56 | * | | | | | 5.85 | * | 2.43 | | | 4.83 |
| 06/2004 | -0.23 | | 2.32 | | | | 5.15 | * | 0.03 | 2.46 | | 4.34 |
| 09/2004 | 0.45 | * | | | | | 4.84 | * | 0.14 | | | 3.99 |
| 12/2004 | 6.74 | | 7.22 | | 9.71 | | 6.73 | * | 7.18 | 7.33 | 9.97 | 6.08 |
| 03/2005 | -1.31 | | | | | | 5.76 | * | -1.25 | | | 5.19 |
| 06/2005 | 1.99 | * | 0.65 | * | | | 5.94 | * | 1.60 | 0.33 | | 5.29 |
| 09/2005 | 3.53 | * | | | | | 6.51 | * | 3.11 | | | 5.79 |
| 12/2005 | 2.14 | * | 5.74 | * | 6.43 | * | 6.65 | * | 1.88 | 5.05 | 5.40 | 5.91 |
| 03/2006 | 3.59 | * | | | | | 7.14 | * | 3.26 | | | 6.35 |
| 06/2006 | -0.88 | | 2.67 | * | | | 6.52 | * | -0.62 | 2.62 | | 5.84 |
| 09/2006 | 4.64 | | | | | | 7.18 | * | 4.76 | | | 6.56 |
| 12/2006 | 5.79 | * | 10.69 | * | 13.65 | * | 8.02 | * | 5.30 | 10.31 | 13.20 | 7.33 |
| 03/2007 | 1.36 | | | | | | 7.90 | * | 1.47 | | | 7.27 |
| 06/2007 | 4.65 | * | 6.07 | * | | | 8.42 | * | 3.90 | 5.43 | | 7.67 |
| 09/2007 | 2.38 | * | | | | | 8.48 | * | 2.37 | | | 7.76 |
| 12/2007 | -1.90 | | 0.43 | | 6.52 | | 7.77 | * | -0.87 | 1.48 | 6.99 | 7.27 |
| 03/2008 | -8.45 | | | | | | 5.94 | | -5.35 | | | 6.04 |

COMPOSITE TOTAL FUND TIME WEIGHTED RATES OF RETURN

THE POLICY INDEX REFLECTS THE RETURNS OF THE MANAGER'S ASSET ALLOCATION IF INVESTED IN THE MARKETS REPRESENTED BY THE FOLLOWING INDEXES:

01/31/1995 - PRESENT

50% S&P 500

35% LB AGGREGATE BOND

15% MSCI NET EAFE



PRINCIPAL LARGE CAP STOCK INDEX TOTAL FUND TIME WEIGHTED RATES OF RETURN

| | ACCOUNT | | | | | | | | S&P 500 | | | |
|---------|----------|----|----------|---|---------|---|---------|---|-----------|----------|----------|---------|
| | | | SEMI | | | | SINCE | | | SEMI | | SINCE |
| DATE | QUARTERI | LY | ANNUALL' | Y | ANNUALL | Y | 12/1994 | | QUARTERLY | ANNUALLY | ANNUALLY | 12/1994 |
| 03/1995 | 9.80 | * | | | | | 9.80 | * | 9.74 | | | 9.74 |
| 06/1995 | 9.62 | * | 20.36 | * | | | 20.36 | * | 9.55 | 20.21 | | 20.21 |
| 09/1995 | 8.01 | * | | | | | 30.00 | * | 7.95 | | | 29.77 |
| 12/1995 | 6.11 | * | 14.61 | * | 37.95 | * | 37.95 | * | 6.02 | 14.45 | 37.58 | 37.58 |
| 03/1996 | 5.40 | * | | | | | 34.91 | * | 5.37 | | | 34.59 |
| 06/1996 | 4.58 | * | 10.23 | * | | | 32.23 | * | 4.49 | 10.10 | | 31.89 |
| 09/1996 | 3.17 | * | | | | | 29.34 | * | 3.09 | | | 29.00 |
| 12/1996 | 8.42 | * | 11.86 | * | 23.30 | * | 30.42 | * | 8.34 | 11.68 | 22.96 | 30.06 |
| 03/1997 | 2.77 | * | | | | | 28.17 | * | 2.68 | | | 27.81 |
| 06/1997 | 17.49 | * | 20.74 | * | | | 33.36 | * | 17.46 | 20.61 | | 33.01 |
| 09/1997 | 7.58 | * | | | | | 33.41 | * | 7.49 | | | 33.05 |
| 12/1997 | 2.96 | * | 10.76 | * | 33.74 | * | 31.52 | * | 2.87 | 10.58 | 33.36 | 31.15 |
| 03/1998 | 14.01 | * | | | | | 34.07 | * | 13.95 | | | 33.71 |
| 06/1998 | 3.37 | * | 17.85 | * | | | 32.54 | * | 3.31 | 17.72 | | 32.19 |
| 09/1998 | -9.83 | * | | | | | 26.54 | * | -9.95 | | | 26.18 |
| 12/1998 | 21.37 | * | 9.44 | * | 28.98 | * | 30.88 | * | 21.30 | 9.23 | 28.58 | 30.51 |
| 03/1999 | 5.04 | * | | | | | 30.32 | * | 4.98 | | | 29.96 |
| 06/1999 | 7.12 | * | 12.52 | * | | | 30.39 | * | 7.05 | 12.38 | | 30.03 |
| 09/1999 | -6.15 | * | | | | | 26.88 | * | -6.25 | | | 26.52 |
| 12/1999 | 14.97 | * | 7.90 | * | 21.41 | * | 28.93 | * | 14.88 | 7.70 | 21.04 | 28.56 |
| 03/2000 | 2.34 | * | | | | | 27.94 | * | 2.29 | | | 27.58 |
| 06/2000 | -2.58 | * | -0.30 | * | | | 25.91 | * | -2.66 | -0.42 | | 25.56 |
| 09/2000 | -0.92 | * | | | | | 24.46 | * | -0.97 | | | 24.11 |
| 12/2000 | -7.71 | * | -8.56 | * | -8.83 | * | 21.69 | * | -7.83 | -8.72 | -9.11 | 21.34 |
| 03/2001 | -11.90 | | | | | | 18.31 | * | -11.86 | | | 18.00 |
| 06/2001 | 5.73 | | -6.85 | | | | 18.56 | * | 5.86 | -6.69 | | 18.28 |
| 09/2001 | -14.59 | * | | | | | 15.10 | * | -14.68 | | | 14.81 |



PRINCIPAL LARGE CAP STOCK INDEX TOTAL FUND TIME WEIGHTED RATES OF RETURN

| | ACCOUNT | | | | | | | | S&P 500 | | | |
|---------|----------|---|----------|---|----------|--------|---|---|-----------|----------|----------|---------|
| | | | SEMI | | | SINCE | 3 | | | SEMI | | SINCE |
| DATE | QUARTERL | Y | ANNUALLY | ľ | ANNUALLY | 12/199 | 4 | | QUARTERLY | ANNUALLY | ANNUALLY | 12/1994 |
| 12/2001 | 10.74 | * | -5.42 | * | -11.90 | 16.20 | | * | 10.69 | -5.56 | -11.88 | 15.92 |
| 03/2002 | 0.25 | | | | | 15.64 | | * | 0.27 | | | 15.37 |
| 06/2002 | -13.39 | * | -13.17 | | | 12.90 | | * | -13.40 | -13.16 | | 12.64 |
| 09/2002 | -17.27 | * | | | | 9.74 | | * | -17.28 | | | 9.50 |
| 12/2002 | 8.42 | | -10.30 | | -22.12 | 10.53 | | * | 8.43 | -10.30 | -22.11 | 10.30 |
| 03/2003 | -3.16 | | | | | 9.77 | | * | -3.15 | | | 9.55 |
| 06/2003 | 15.36 | | 11.71 | | | 11.33 | | * | 15.40 | 11.77 | | 11.11 |
| 09/2003 | 2.63 | | | | | 11.31 | | * | 2.64 | | | 11.11 |
| 12/2003 | 12.10 | | 15.05 | | 28.53 | 12.40 | | * | 12.18 | 15.14 | 28.69 | 12.21 |
| 03/2004 | 1.67 | | | | | 12.25 | | * | 1.70 | | | 12.06 |
| 06/2004 | 1.72 | * | 3.42 | | | 12.11 | | * | 1.71 | 3.44 | | 11.93 |
| 09/2004 | -1.87 | * | | | | 11.56 | | * | -1.87 | | | 11.39 |
| 12/2004 | 9.21 | | 7.17 | | 10.83 | 12.24 | | * | 9.23 | 7.19 | 10.87 | 12.07 |
| 03/2005 | -2.12 | * | | | | 11.69 | | * | -2.15 | | | 11.52 |
| 06/2005 | 1.37 | * | -0.78 | * | | 11.54 | | * | 1.36 | -0.82 | | 11.38 |
| 09/2005 | 3.59 | | | | | 11.63 | | * | 3.61 | | | 11.47 |
| 12/2005 | 2.08 | | 5.74 | | 4.92 * | 11.56 | | * | 2.09 | 5.77 | 4.90 | 11.40 |
| 03/2006 | 4.11 | | | | | 11.69 | | * | 4.21 | | | 11.54 |
| 06/2006 | -1.50 | | 2.55 | | | 11.27 | | * | -1.44 | 2.71 | | 11.14 |
| 09/2006 | 5.60 | | | | | 11.53 | | * | 5.67 | | | 11.41 |
| 12/2006 | 6.60 | | 12.57 | | 15.44 | 11.87 | | * | 6.70 | 12.74 | 15.80 | 11.76 |
| 03/2007 | 0.61 | | | | | 11.67 | | * | 0.64 | | | 11.56 |
| 06/2007 | 6.20 | | 6.84 | | | 11.97 | | * | 6.28 | 6.96 | | 11.86 |
| 09/2007 | 1.96 | | | | | 11.89 | | * | 2.03 | | | 11.79 |
| 12/2007 | -3.43 | | -1.53 | | 5.21 | 11.35 | | * | -3.33 | -1.37 | 5.49 | 11.26 |



PRINCIPAL LARGE CAP STOCK INDEX TOTAL FUND TIME WEIGHTED RATES OF RETURN

| | ACCOUNT | | S&P 500 | | | | |
|---------|-----------------------------|---------|-----------------------------|---------|--|--|--|
| | SEMI | SINCE | SEMI | SINCE | | | |
| DATE | QUARTERLY ANNUALLY ANNUALLY | 12/1994 | QUARTERLY ANNUALLY ANNUALLY | 12/1994 | | | |
| 03/2008 | -9.62 | 10.28 * | -9.45 | 10.21 | | | |

THE POLICY INDEX REFLECTS THE RETURNS OF THE MANAGER'S ASSET ALLOCATION IF INVESTED IN THE MARKETS REPRESENTED BY THE FOLLOWING INDEXES:

12/31/1994 - PRESENT 100% S&P 500



PRINCIPAL INTERNATIONAL STOCK TOTAL FUND TIME WEIGHTED RATES OF RETURN

| | ACCOUNT | | | | | | | | MSCI NET EAFE | | | | |
|---------|------------|----|---------|---|---------|----|---------|---|---------------|----------|----------|---------|--|
| | SEMI SINCE | | | | | | | | · | SEMI | | SINCE | |
| DATE | QUARTERI | LY | ANNUALL | Y | ANNUALI | ĹY | 12/1994 | | QUARTERLY | ANNUALLY | ANNUALLY | 12/1994 | |
| 03/1995 | -0.66 | | | | | | -0.66 | | 1.87 | | | 1.87 | |
| 06/1995 | 9.50 | * | 8.78 | * | | | 8.78 | * | 0.73 | 2.61 | | 2.61 | |
| 09/1995 | 5.14 | * | | | | | 14.37 | * | 4.18 | | | 6.90 | |
| 12/1995 | 1.88 | | 7.12 | | 16.52 | * | 16.52 | * | 4.05 | 8.39 | 11.22 | 11.22 | |
| 03/1996 | 8.60 | * | | | | | 20.72 | * | 2.89 | | | 11.39 | |
| 06/1996 | 4.19 | * | 13.15 | * | | | 20.24 | * | 1.59 | 4.52 | | 10.56 | |
| 09/1996 | 3.20 | * | | | | | 19.24 | * | -0.12 | | | 8.91 | |
| 12/1996 | 8.40 | * | 11.87 | * | 26.58 | * | 21.45 | * | 1.59 | 1.47 | 6.06 | 8.61 | |
| 03/1997 | 3.66 | * | | | | | 20.77 | * | -1.56 | | | 6.87 | |
| 06/1997 | 10.83 | | 14.89 | * | | | 23.48 | * | 12.97 | 11.21 | | 11.47 | |
| 09/1997 | 5.70 | * | | | | | 23.61 | * | -0.70 | | | 10.09 | |
| 12/1997 | -5.72 | * | -0.35 | * | 14.49 | * | 19.08 | * | -7.84 | -8.48 | 1.77 | 6.28 | |
| 03/1998 | 15.53 | * | | | | | 22.83 | * | 14.71 | | | 10.35 | |
| 06/1998 | -0.26 | | 15.23 | | | | 20.95 | * | 1.07 | 15.94 | | 9.91 | |
| 09/1998 | -17.09 | | | | | | 13.60 | * | -14.22 | | | 4.84 | |
| 12/1998 | 17.71 | | -2.41 | | 12.46 | | 17.39 | * | 20.65 | 3.49 | 19.99 | 9.55 | |
| 03/1999 | 3.22 | * | | | | | 17.16 | * | 1.39 | | | 9.32 | |
| 06/1999 | 2.95 | * | 6.26 | * | | | 16.88 | * | 2.54 | 3.96 | | 9.39 | |
| 09/1999 | 2.66 | | | | | | 16.57 | * | 4.39 | | | 9.86 | |
| 12/1999 | 16.21 | | 19.30 | | 26.78 | | 19.21 | * | 16.99 | 22.13 | 26.97 | 12.83 | |
| 03/2000 | 3.60 | * | | | | | 19.01 | * | -0.10 | | | 12.16 | |
| 06/2000 | -1.33 | * | 2.22 | * | | | 17.79 | * | -3.96 | -4.06 | | 10.76 | |
| 09/2000 | -9.24 | | | | | | 15.00 | * | -8.06 | | | 8.67 | |
| 12/2000 | 0.83 | * | -8.49 | * | -6.45 | * | 14.49 | * | -2.69 | -10.53 | -14.16 | 7.81 | |
| 03/2001 | 3.60 | * | | | | | 14.52 | * | -13.71 | | | 4.98 | |
| 06/2001 | -0.75 | * | 2.82 | * | | | 13.79 | * | -1.05 | -14.61 | | 4.61 | |
| 09/2001 | -15.01 | | | | | | 10.55 | * | -14.00 | | | 2.13 | |



PRINCIPAL INTERNATIONAL STOCK TOTAL FUND TIME WEIGHTED RATES OF RETURN

| | ACCOUNT | | | | | | | | MSCI NET EAFE | | | |
|---------|---------|----|---------|---|---------|---|---------|---|---------------|----------|----------|---------|
| | | | SEMI | | | | SINCE | | | SEMI | | SINCE |
| DATE | QUARTER | LY | ANNUALL | Y | ANNUALL | Y | 12/1994 | | QUARTERLY | ANNUALLY | ANNUALLY | 12/1994 |
| 12/2001 | 9.47 | * | -6.96 | * | -4.33 | * | 11.59 | * | 6.98 | -7.99 | -21.44 | 3.04 |
| 03/2002 | -0.48 | | | | | | 11.09 | * | 0.51 | | | 3.01 |
| 06/2002 | -1.43 | * | -1.90 | | | | 10.49 | * | -2.12 | -1.62 | | 2.61 |
| 09/2002 | -18.28 | * | | | | | 7.31 | * | -19.73 | | | -0.34 |
| 12/2002 | 6.47 | * | -12.99 | * | -14.65 | * | 7.91 | * | 6.45 | -14.56 | -15.94 | 0.45 |
| 03/2003 | -7.88 | * | | | | | 6.60 | * | -8.20 | | | -0.60 |
| 06/2003 | 17.86 | | 8.57 | | | | 8.47 | * | 19.27 | 9.49 | | 1.50 |
| 09/2003 | 5.62 | | | | | | 8.90 | * | 8.12 | | | 2.37 |
| 12/2003 | 17.72 | * | 24.34 | | 34.99 | | 10.63 | * | 17.08 | 26.59 | 38.60 | 4.11 |
| 03/2004 | 4.24 | | | | | | 10.82 | * | 4.34 | | | 4.48 |
| 06/2004 | -0.77 | | 3.44 | | | | 10.44 | * | 0.22 | 4.56 | | 4.38 |
| 09/2004 | 1.89 | * | | | | | 10.37 | * | -0.28 | | | 4.23 |
| 12/2004 | 15.94 | * | 18.13 | * | 22.19 | * | 11.74 | * | 15.32 | 15.00 | 20.24 | 5.62 |
| 03/2005 | 0.90 | * | | | | | 11.53 | * | -0.17 | | | 5.46 |
| 06/2005 | 1.62 | * | 2.53 | * | | | 11.41 | * | -1.01 | -1.17 | | 5.23 |
| 09/2005 | 15.34 | * | | | | | 12.62 | * | 10.38 | | | 6.07 |
| 12/2005 | 6.01 | * | 22.27 | * | 25.37 | * | 12.91 | * | 4.08 | 14.88 | 13.54 | 6.32 |
| 03/2006 | 11.91 | * | | | | | 13.74 | * | 9.40 | | | 7.02 |
| 06/2006 | -0.08 | | 11.81 | * | | | 13.41 | * | 0.70 | 10.16 | | 6.93 |
| 09/2006 | 2.63 | | | | | | 13.36 | * | 3.93 | | | 7.13 |
| 12/2006 | 11.51 | * | 14.44 | | 27.96 | * | 14.09 | * | 10.35 | 14.69 | 26.34 | 7.86 |
| 03/2007 | 3.61 | | | | | | 14.12 | * | 4.08 | | | 8.04 |
| 06/2007 | 8.88 | * | 12.81 | * | | | 14.59 | * | 6.40 | 10.74 | | 8.41 |
| 09/2007 | 4.77 | * | | | | | 14.71 | * | 2.18 | | | 8.42 |
| 12/2007 | -1.49 | * | 3.21 | * | 16.43 | * | 14.27 | * | -1.75 | 0.39 | 11.17 | 8.11 |



PRINCIPAL INTERNATIONAL STOCK TOTAL FUND TIME WEIGHTED RATES OF RETURN

| | ACCOUNT | | MSCI NET EAFE | | | | |
|---------|-----------------------------|---------|-----------------------------|---------|--|--|--|
| | SEMI | SINCE | SEMI | SINCE | | | |
| DATE | QUARTERLY ANNUALLY ANNUALLY | 12/1994 | QUARTERLY ANNUALLY ANNUALLY | 12/1994 | | | |
| 03/2008 | -10.03 | 13.08 * | -8.91 | 7.19 | | | |

THE POLICY INDEX REFLECTS THE RETURNS OF THE MANAGER'S ASSET ALLOCATION IF INVESTED IN THE MARKETS REPRESENTED BY THE FOLLOWING INDEXES:

12/31/1994 - PRESENT 100% MSCI NET EAFE



PRINCIPAL BOND AND MORTGAGE TOTAL FUND TIME WEIGHTED RATES OF RETURN

| | ACCOUNT | | | | | | | | LB AGGREGATE BOND | | | |
|---------|----------|----|---------|---|---------|---|---------|---|-------------------|----------|----------|---------|
| | | | SEMI | | | | SINCE | | | SEMI | | SINCE |
| DATE | QUARTER: | LY | ANNUALL | Y | ANNUALI | Y | 12/1994 | | QUARTERLY | ANNUALLY | ANNUALLY | 12/1994 |
| 03/1995 | 5.28 | * | | | | | 5.28 | * | 5.04 | | | 5.04 |
| 06/1995 | 6.51 | * | 12.13 | * | | | 12.13 | * | 6.09 | 11.44 | | 11.44 |
| 09/1995 | 2.05 | * | | | | | 14.43 | * | 1.96 | | | 13.63 |
| 12/1995 | 4.65 | * | 6.80 | * | 19.75 | * | 19.75 | * | 4.26 | 6.31 | 18.47 | 18.47 |
| 03/1996 | -1.26 | * | | | | | 14.35 | * | -1.77 | | | 12.89 |
| 06/1996 | 0.66 | * | -0.61 | * | | | 12.31 | * | 0.57 | -1.21 | | 11.06 |
| 09/1996 | 2.34 | * | | | | | 11.93 | * | 1.85 | | | 10.55 |
| 12/1996 | 3.37 | * | 5.79 | * | 5.15 | * | 12.21 | * | 3.00 | 4.90 | 3.63 | 10.80 |
| 03/1997 | 0.07 | * | | | | | 10.82 | * | -0.56 | | | 9.27 |
| 06/1997 | 4.35 | * | 4.42 | * | | | 11.57 | * | 3.68 | 3.10 | | 9.89 |
| 09/1997 | 3.69 | * | | | | | 11.93 | * | 3.33 | | | 10.26 |
| 12/1997 | 2.92 | | 6.72 | * | 11.44 | * | 11.95 | * | 2.95 | 6.38 | 9.68 | 10.43 |
| 03/1998 | 1.96 | * | | | | | 11.65 | * | 1.54 | | | 10.10 |
| 06/1998 | 2.52 | * | 4.53 | * | | | 11.57 | * | 2.34 | 3.92 | | 10.07 |
| 09/1998 | 3.83 | | | | | | 11.87 | * | 4.23 | | | 10.59 |
| 12/1998 | 0.64 | * | 4.49 | | 9.23 | * | 11.27 | * | 0.34 | 4.58 | 8.67 | 9.99 |
| 03/1999 | 0.39 | * | | | | | 10.67 | * | -0.51 | | | 9.24 |
| 06/1999 | -0.89 | | -0.50 | * | | | 9.83 | * | -0.88 | -1.38 | | 8.49 |
| 09/1999 | 1.07 | * | | | | | 9.53 | * | 0.68 | | | 8.18 |
| 12/1999 | 0.04 | * | 1.11 | * | 0.60 | * | 9.05 | * | -0.12 | 0.56 | -0.83 | 7.73 |
| 03/2000 | 2.64 | * | | | | | 9.14 | * | 2.21 | | | 7.80 |
| 06/2000 | 1.82 | * | 4.51 | * | | | 9.06 | * | 1.73 | 3.98 | | 7.77 |
| 09/2000 | 3.43 | * | | | | | 9.29 | * | 3.02 | | | 7.97 |
| 12/2000 | 4.62 | * | 8.21 | * | 13.09 | * | 9.71 | * | 4.21 | 7.36 | 11.63 | 8.37 |
| 03/2001 | 2.64 | | | | | | 9.76 | * | 3.03 | | | 8.54 |
| 06/2001 | 0.91 | * | 3.57 | | | | 9.52 | * | 0.56 | 3.60 | | 8.29 |
| 09/2001 | 4.74 | * | | | | | 9.90 | * | 4.62 | | | 8.70 |



PRINCIPAL BOND AND MORTGAGE TOTAL FUND TIME WEIGHTED RATES OF RETURN

| | | | A | CC | COUNT | | | LB AGGREGATE BOND | | | | |
|---------|----------|----|----------|----|---------|---|---------|-------------------|-----------|----------|----------|---------|
| | - | | SEMI | | | | SINCE | | | SEMI | | SINCE |
| DATE | QUARTERI | ĹΥ | ANNUALLY | 7 | ANNUALL | Y | 12/1994 | | QUARTERLY | ANNUALLY | ANNUALLY | 12/1994 |
| 12/2001 | -0.09 | | 4.65 | | 8.39 | | 9.52 | * | 0.04 | 4.65 | 8.42 | 8.38 |
| 03/2002 | 0.17 | * | | | | | 9.20 | * | 0.10 | | | 8.09 |
| 06/2002 | 3.76 | * | 3.94 | * | | | 9.42 | * | 3.70 | 3.80 | | 8.34 |
| 09/2002 | 4.57 | | | | | | 9.73 | * | 4.59 | | | 8.69 |
| 12/2002 | 1.67 | * | 6.32 | * | 10.50 | * | 9.64 | * | 1.57 | 6.23 | 10.27 | 8.61 |
| 03/2003 | 1.72 | * | | | | | 9.56 | * | 1.39 | | | 8.52 |
| 06/2003 | 2.92 | * | 4.69 | * | | | 9.64 | * | 2.50 | 3.92 | | 8.58 |
| 09/2003 | 0.06 | * | | | | | 9.36 | * | -0.14 | | | 8.30 |
| 12/2003 | 0.96 | * | 1.02 | * | 5.76 | * | 9.20 | * | 0.32 | 0.18 | 4.11 | 8.10 |
| 03/2004 | 2.95 | * | | | | | 9.29 | * | 2.65 | | | 8.18 |
| 06/2004 | -2.12 | * | 0.77 | * | | | 8.79 | * | -2.44 | 0.15 | | 7.68 |
| 09/2004 | 3.42 | * | | | | | 8.93 | * | 3.20 | | | 7.82 |
| 12/2004 | 1.33 | * | 4.80 | * | 5.60 | * | 8.84 | * | 0.95 | 4.18 | 4.34 | 7.72 |
| 03/2005 | -0.36 | * | | | | | 8.57 | * | -0.48 | | | 7.48 |
| 06/2005 | 2.96 | | 2.59 | * | | | 8.66 | * | 3.01 | 2.52 | | 7.60 |
| 09/2005 | -0.16 | * | | | | | 8.44 | * | -0.68 | | | 7.34 |
| 12/2005 | 0.80 | * | 0.64 | * | 3.24 | * | 8.32 | * | 0.59 | -0.09 | 2.43 | 7.23 |
| 03/2006 | -0.48 | * | | | | | 8.08 | * | -0.64 | | | 7.00 |
| 06/2006 | -0.19 | | -0.67 | * | | | 7.88 | * | -0.08 | -0.72 | | 6.84 |
| 09/2006 | 3.91 | * | | | | | 8.06 | * | 3.81 | | | 7.03 |
| 12/2006 | 1.53 | * | 5.50 | * | 4.79 | * | 8.02 | * | 1.24 | 5.09 | 4.33 | 6.98 |
| 03/2007 | 1.62 | * | | | | | 7.99 | * | 1.50 | | | 6.97 |
| 06/2007 | -0.86 | | 0.74 | | | | 7.75 | * | -0.52 | 0.97 | | 6.78 |
| 09/2007 | 1.79 | | | | | | 7.74 | * | 2.85 | | | 6.88 |
| 12/2007 | 1.20 | | 3.01 | | 3.77 | | 7.69 | * | 3.00 | 5.94 | 6.96 | 6.98 |

PRINCIPAL BOND AND MORTGAGE TOTAL FUND TIME WEIGHTED RATES OF RETURN

| | ACCOUNT | LB AGGREGATE BOND | | | | |
|---------|-----------------------------|-------------------|-----------------------------|---------|--|--|
| | SEMI | SINCE | SEMI | SINCE | | |
| DATE | QUARTERLY ANNUALLY ANNUALLY | 12/1994 | QUARTERLY ANNUALLY ANNUALLY | 12/1994 | | |
| 03/2008 | -1.75 | 7.39 * | 2.17 | 7.02 | | |

THE POLICY INDEX REFLECTS THE RETURNS OF THE MANAGER'S ASSET ALLOCATION IF INVESTED IN THE MARKETS REPRESENTED BY THE FOLLOWING INDEXES:

12/31/1994 - PRESENT 100% LB AGGREGATE BOND

COMPOSITE TOTAL FUND POLICY INDEX

TOTAL FUND BENCHMARK

01/31/1995 - Present

50% S&P 500

35% LB AGGREGATE BOND

15% MSCI NET EAFE



COMPOSITE RISK MEASURES REPORT EXPLANATION

The evaluation of a fund's performance should extend beyond return to encompass measures of risk. The following page is used to determine the level of risk to which the fund has been exposed, and whether the return has been commensurate with the risk taken. All measures are calculated for both the fund and the policy as well as the difference between the two. Up to four time periods are evaluated depending on the age of the fund.

Of Negative Qtrs/# Of Positive Qtrs: Number of negative quarters shows the number of quarters in which the return was less than zero, and the number of positive quarters is the number of quarterly returns which were greater or equal to zero.

Batting Average: The batting average is a measure of consistency. It shows the percent of the quarters the fund has beaten the policy and the percent of the quarters the policy has beat the fund. A high average for the fund (e.g. over 50) is desirable, indicating the fund has beaten the policy frequently.

Worst Quarter/Best Quarter/Range: The worst quarter is the lowest quarterly return experienced during the period, a measure of downside risk. The best quarter is the highest quarterly return, and the range is the difference of the high and low, and indicates dispersion.

Worst 4 Quarters: The four consecutive quarters during which the portfolio realized its worst cumulative performance since its inception.

Standard Deviation: Standard deviation measures the total volatility of the fund, by measuring dispersion. Higher standard deviation indicates higher risk. If the quarterly or monthly returns are all the same the standard deviation will be zero. The more they vary from one another, the higher the standard deviation. Thus, it measures uncertainty, which is a measure of risk.

Alpha/Beta/R-Squared: If the policy is appropriate, then the alpha should be positive, the beta close to one, and the r-squared should be high. Beta measures risk relative to the policy. A beta of 1 suggests risk equivalent to the policy. Higher betas indicate higher relative risk. A beta of 1.2 indicates 20% more risk than the policy. The alpha measures the return adjusting for beta. The higher the alpha, the better. R-squared measures the relationship between the policy and the fund. A high r-squared means the returns of the fund can largely be explained by movements of the policy. The higher the r-squared, the more reliable the alpha and the beta. R-squared may range from 0 to 100. Beta, alpha and r-squared are derived from regression analysis using the fund and policy returns as the dependent and independent variables respectively. Roughly, one would expect the fund's performance to equal the return of the policy multiplied by the beta plus the alpha.

Sharpe Ratio/Treynor Ratio: The Sharpe and Treynor ratios are similar. The Sharpe ratio is the excess return per unit of total risk as measured by standard deviation. The Treynor ratio is the excess return per unit of market risk as measured by beta. Both of these should be compared against the corresponding value for the policy. Higher numbers are better, indicating more return for the level of risk that was experienced.

Tracking Error/Information Ratio: Tracking error is the standard deviation of the portfolio's residual (i.e., excess) returns. The lower the tracking error, the closer the portfolio returns have been to its risk index. Aggressively managed portfolios would be expected to have higher tracking errors than portfolios with a more conservative investment style. The information ratio is equal to the annualized excess return of the portfolio divided by the standard deviation of its annualized excess returns (i.e., the tracking error). The statistic can be used to compare added value of more than one portfolio – a low relative return and low tracking risk portfolio can have the same value added as a portfolio with high relative return and high tracking risk. The information ratio is a measure of the efficiency with which the excess returns have been generated. Since the information ratio is a determination of the value added vis-à-vis the risk benchmark, the higher the ratio, the better.

Large-Cap Stock Index Separate Account-Stnd as of 03/31/2008

Investment Strategy

The investment option normally invests the majority of assets in common stocks of companies that compose the S&P 500 Index. Management attempts to mirror the investment performance of the index by allocating assets in approximately the same weightings as the S&P 500 Index. Over the long-term, management seeks a very close correlation between the performance of the Separate Account before expenses and that of the S&P 500 Index.



Portfolio managers

Dirk Laschanzky, CFA. Since 10/01/2003. M.B.A., U of Iowa **Scott Smith** Since 12/31/2007. B.S., Iowa State University

Long-term returns % as of 03/31/2008



Performance disclosure

Investment results shown represent historical performance and do not guarantee future results. Investment returns and principal values fluctuate with changes in interest rates and other market conditions so the value, when redeemed, may be worth more or less than original costs. Current performance may be lower or higher than the performance data shown. For more performance information, including the most recent month-end performance, visit the Principal Sponsor Service Center SM or The Principal Retirement Service Center® at www.principal.com, contact your representative of The Principal, or call our Client Contact Center at 1-800-547-7754.

In situations where the net and gross total investment expense figures are different, the mutual fund or the underlying fund in which a Separate Account invests has waived/capped a portion of its management fees through the date displayed in the waiver expiration date or contractual cap expiration date column. Differences may also be shown due to the fund family choosing to pay certain expenses that would normally be payable by the fund. Returns displayed are based on net total investment expense.

| Long Term Returns | Year To Date | 1 Year | 3 Year | 5 Year | 10 Year |
|---------------------------------|--------------|--------|--------|--------|---------|
| Total Return % | -9.49 | -5.33 | 5.54 | 10.97 | 3.14 |
| Standard & Poor's 500 Index % | -9.44 | -5.08 | 5.85 | 11.32 | 3.50 |
| Large Blend Category % | -9.73 | -5.13 | 5.69 | 11.15 | 3.60 |
| Morningstar Percentile Rankings | - | 47 | 48 | 50 | 54 |
| # of funds in category | 2219 | 2124 | 1664 | 1314 | 621 |

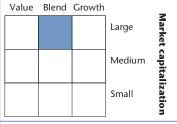
| Annual Returns | 2007 | 2006 | 2005 | 2004 | 2003 |
|---------------------------------|------|-------|------|-------|-------|
| Total Return % | 5.18 | 15.46 | 4.58 | 10.49 | 28.18 |
| Standard & Poor's 500 Index % | 5.49 | 15.79 | 4.91 | 10.88 | 28.68 |
| Large Blend Category % | 6.16 | 14.17 | 5.88 | 10.02 | 27.05 |
| Morningstar Percentile Rankings | 55 | 29 | 64 | 43 | 33 |
| # of Funds in Category | 2090 | 1980 | 1743 | 1611 | 1526 |

Morningstar percentile rankings are based on total returns.

Morningstar category Large Blend

Morningstar Style BoxTM As of 02/29/2008

Investment style



Risk and Return Statistics as of 03/31/2008 Relative to Standard & Poor's 500 Index

| | 3Yr | 5Yr |
|--------------------|--------|--------|
| Alpha | -0.30 | -0.31 |
| Beta | 1.00 | 1.00 |
| R-Squared | 100.00 | 100.00 |
| Standard Deviation | 8.66 | 9.16 |
| Mean | 5.54 | 10.97 |
| Sharpe Ratio | 0.18 | 0.84 |
| Excess Return | -0.32 | -0.35 |
| Excess Risk | 0.04 | 0.03 |
| Information Ratio | -8.75 | -10.03 |

Operations

Total Investment Expense Net 0.31%
Total Investment Expense Gross 0.31%
Inception Date 01/01/1990
Total Net Assets (mil) \$5,954.40

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Large-Cap Stock Index Separate Account-Stnd as of 03/31/2008

Portfolio information

Composition as of 02/29/2008



Stock Sector Breakdown

| | % of net assets | | % of net assets | | % of net assets |
|-------------|-----------------|--------------------------|-----------------|----------------------|-----------------|
| Information | 19.86 | Service | 40.36 | Manufacturing | 39.80 |
| Software | 3.73 | Healthcare | 12.23 | Consumer Goods | 9.37 |
| Hardware | 9.71 | Consumer Services | 7.04 | Industrial Materials | 13.30 |
| Media | 3.15 | Business Services | 4.31 | Energy | 13.69 |
| Telecom | 3.27 | Financial Services | 16.78 | Utilities | 3.44 |

Separate Accounts are available through a group annuity contract with the Principal Life Insurance Company. Insurance products and plan administrative services are provided by Principal Life Insurance Company a member of the Principal Financial Group, Des Moines, IA 50392. See the group annuity contract for the full name of the Separate Account. Certain investment options may not be available in all states or U.S. commonwealths.

The full name of this investment option is Principal Large Cap Stock Index Sep Acct-Standard.

Standard & Poor's 500 Index is a market capitalization-weighted index of 500 widely held stocks often used as a proxy for the stock market.

Alpha - The difference between an investment's actual returns and its expected performance, given its level of risk (as measured by beta). **Beta** - An investment's sensitivity to market movements. **R-squared** - Ranges from 0 to 100 and reveals how closely an investment's returns track those of a benchmark index. **Standard Deviation** - Measures how much an investment's returns are likely to fluctuate. **Mean** - Represents the annualized total return for a fund over 3 years. **Sharpe Ratio** - Measures how an investment balances risks and rewards. The higher the Sharpe ratio, the better the investment's historical risk-adjusted performance. **Excess Return** - The difference between a manager's return and the return of an external standard such as a passive index. **Excess Risk** - The standard deviation or volatility of excess returns. **Information Ratio** - A risk-adjusted measure commonly used to evaluate an active manager's involvement skill. It's defined as the manager's excess return divided by the variability or standard deviation of the excess return.

Each index based investment option is invested in the stocks or bonds of the index it tracks. Performance of indexes reflects the unmanaged results for the market segment the selected stocks or bonds represent. There is no assurance an index based investment option will match the performance of the index tracked.

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* Values may exceed 100% if both long and short positions are included in the portfolio.

Diversified International Separate Account-Stnd as of 03/31/2008

Investment Strategy

The investment option normally invests the majority of assets in companies in at least three different countries. It invests in securities of companies with their principal place of business or principal office outside of the United States; companies for which the principal securities trade on a foreign exchange; and companies, regardless of where their securities are traded, that derive 50% or more of their total revenue from goods or services produced or sold outside of the United States. The Separate Account may invest in securities of companies with small to medium market capitalizations.



Portfolio managers

Paul Blankenhagen, CFA. Since 12/01/2003. Master, Drake U **Juliet Cohn** Since 05/01/2004. Bachelor, Trinity C **Christopher Ibach**, CFA. Since 05/30/2007. M.B.A., U of Iowa

Long-term returns % as of 03/31/2008



Performance disclosure

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| Long Term Returns | Year To Date | 1 Year | 3 Year | 5 Year | 10 Year |
|---------------------------------|--------------|--------|--------|--------|---------|
| Total Return % | -10.03 | 1.12 | 18.24 | 23.99 | 6.57 |
| MSCI ACWI Ex US Index % | -9.15 | 2.15 | 16.00 | 23.52 | 7.37 |
| Foreign Large Blend Category % | -9.27 | -1.20 | 13.72 | 20.16 | 5.51 |
| Morningstar Percentile Rankings | - | 26 | 6 | 7 | 27 |
| # of funds in category | 836 | 747 | 557 | 459 | 231 |

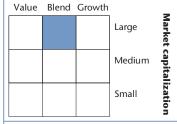
| Annual Returns | 2007 | 2006 | 2005 | 2004 | 2003 |
|---------------------------------|-------|-------|-------|-------|-------|
| Total Return % | 16.38 | 27.99 | 24.14 | 20.99 | 33.73 |
| MSCI ACWI Ex US Index % | 16.65 | 26.65 | 16.62 | 20.91 | 40.83 |
| Foreign Large Blend Category % | 12.71 | 24.77 | 14.72 | 17.39 | 33.58 |
| Morningstar Percentile Rankings | 20 | 15 | 3 | 10 | 43 |
| # of Funds in Category | 743 | 657 | 608 | 551 | 504 |

Morningstar percentile rankings are based on total returns.

Morningstar category Foreign Large Blend

Morningstar Style Box[™] As of 02/29/2008

Investment style



Risk and Return Statistics as of 03/31/2008 Relative to MSCI ACWI Ex US Index

| | 3Yr | 5Yr |
|--------------------|-------|-------|
| Alpha | 1.03 | -0.42 |
| Beta | 1.09 | 1.05 |
| R-Squared | 96.96 | 96.46 |
| Standard Deviation | 13.58 | 12.92 |
| Mean | 18.23 | 23.99 |
| Sharpe Ratio | 1.00 | 1.50 |
| Excess Return | 2.22 | 0.44 |
| Excess Risk | 2.61 | 2.50 |
| Information Ratio | 0.85 | 0.18 |

Operations

Total Investment Expense Net 1.06%
Total Investment Expense Gross 1.06%
Inception Date 05/20/1987
Total Net Assets (mil) \$3,781.97

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Diversified International Separate Account-Stnd as of 03/31/2008

Portfolio information

Composition as of 02/29/2008



| Top 5 Countries | % of net assets | Regional exposure | % of net assets |
|-----------------|-----------------|-------------------|-----------------|
| United Kingdom | 16.61 | Europe | 57.82 |
| Japan | 14.46 | Pacific Rim | 15.77 |
| Germany | 8.63 | Japan | 14.46 |
| Canada | 7.51 | Other | 9.73 |
| Switzerland | 7.20 | Latin America | 2.15 |
| | | United States | 0.07 |

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The full name of this investment option is Principal Diversified International Sep Acct-Standard.

MSCI ACWI Ex US Index is a free float-adjusted market capitalization index that is designed to measure the combined equity market performance of developed and emerging market countries excluding the US.

Alpha - The difference between an investment's actual returns and its expected performance, given its level of risk (as measured by beta). **Beta** - An investment's sensitivity to market movements. **R-squared** - Ranges from 0 to 100 and reveals how closely an investment's returns track those of a benchmark index. **Standard Deviation** - Measures how much an investment's returns are likely to fluctuate. **Mean** - Represents the annualized total return for a fund over 3 years. **Sharpe Ratio** - Measures how an investment balances risks and rewards. The higher the Sharpe ratio, the better the investment's historical risk-adjusted performance. **Excess Return** - The difference between a manager's return and the return of an external standard such as a passive index. **Excess Risk** - The standard deviation or volatility of excess returns. **Information Ratio** - A risk-adjusted measure commonly used to evaluate an active manager's involvement skill. It's defined as the manager's excess return divided by the variability or standard deviation of the excess return.

International and global investment options are subject to additional risk due to fluctuating exchange rates, foreign accounting and financial policies, and other economic and political environments.

^{*} Values may exceed 100% if both long and short positions are included in the portfolio.

Bond and Mortgage Separate Account-Stnd as of 03/31/2008

Investment Strategy

The investment option invests primarily in intermediate-term, fixed-income investments such as public and private corporate bonds, commercial and residential mortgages, asset-backed securities, and US government and agency-backed securities. Value is added primarily through sector allocation and security selection. The Separate Account may enter into reverse repurchase agreements to attempt to enhance portfolio return and income.



Portfolio managers

William Armstrong, CFA. Since 01/01/1997. Master, U of Iowa Timothy Warrick, CFA. Since 06/01/2002. M.B.A., Drake U L. Phillip Jacoby IV Since 11/07/2005. B.S., Boston U Lawrence Post Since 11/07/2005. M.B.A., U of Pennsylvania Bernard Sussman Since 11/07/2005. M.B.A., Cornell U

Long-term returns % as of 03/31/2008



Performance disclosure

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| Long Term Returns | Year To Date | 1 Year | 3 Year | 5 Year | 10 Year |
|--------------------------------------|--------------|--------|--------|--------|---------|
| Total Return % | -1.81 | 0.20 | 3.12 | 3.42 | 5.35 |
| Lehman Brothers Aggregate Bd Index % | 2.17 | 7.67 | 5.48 | 4.58 | 6.04 |
| Intermediate-Term Bond Category % | 0.39 | 3.73 | 3.88 | 3.75 | 5.06 |
| Morningstar Percentile Rankings | - | 86 | 79 | 66 | 33 |
| # of funds in category | 1178 | 1118 | 974 | 830 | 433 |

| Annual Returns | 2007 | 2006 | 2005 | 2004 | 2003 |
|--------------------------------------|------|------|------|------|------|
| Total Return % | 3.67 | 4.56 | 2.48 | 4.85 | 5.04 |
| Lehman Brothers Aggregate Bd Index % | 6.97 | 4.33 | 2.43 | 4.34 | 4.10 |
| Intermediate-Term Bond Category % | 4.70 | 4.15 | 1.80 | 3.91 | 5.10 |
| Morningstar Percentile Rankings | 80 | 24 | 15 | 18 | 36 |
| # of Funds in Category | 1097 | 1092 | 1043 | 1035 | 952 |

Morningstar percentile rankings are based on total returns.

Morningstar category Intermediate-Term Bond

Morningstar Style Box[™] As of 02/29/2008

Short Int Long High Medium Low

Risk and Return Statistics as of 03/31/2008 Relative to Lehman Brothers Aggregate Bd Index

| | 3Yr | 5Yr |
|--------------------|-------|-------|
| Alpha | -2.10 | -1.04 |
| Beta | 0.85 | 0.94 |
| R-Squared | 69.29 | 86.34 |
| Standard Deviation | 2.96 | 3.65 |
| Mean | 3.12 | 3.42 |
| Sharpe Ratio | -0.39 | 0.08 |
| Excess Risk | 1.66 | 1.37 |
| Information Ratio | -1.42 | -0.85 |

Operations

| • | |
|--------------------------------|------------|
| Total Investment Expense Net | 0.71% |
| Total Investment Expense Gross | 0.71% |
| Inception Date | 02/01/1983 |
| Total Net Assets (mil) | \$6,002.42 |

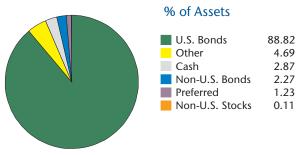
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Bond and Mortgage Separate Account-Stnd as of 03/31/2008

Portfolio information

Composition as of 02/29/2008



| 1 | | | |
|--------------------------------------|----------|------------------|------|
| Top ten holdings | % of net | Analysis | |
| | assets | | |
| 1. FGLMC 5.5% 03/01/2038 | 5.00 | # of Stock Hldgs | 5 |
| 2. FNMA 5.5% 03/01/2038 | 4.65 | # of Bond Hldgs | 1427 |
| 3. FNMA 6% 03/01/2038 | 3.05 | # of Other Hldgs | 318 |
| 4. FGLMC 5% 03/01/2038 | 3.04 | Turnover Ratio | 29% |
| 5. FGLMC 6% 03/01/2038 | 3.03 | | |
| 6. FNMA 5% 03/01/2038 | 2.59 | | |
| 7. US Treasury Note 3.625% | 2.12 | | |
| 8. US Treasury Bond 6.25% | 1.93 | | |
| 9. US Treasury Note 4.25% | 1.74 | | |
| 10. FNMA 4.5% 04/01/2023 | 1.64 | | |
| % of net assets in top ten holdings* | 28.79 | | |
| | | | |

| Credit Analysis | % Bonds | Statistics | | |
|-----------------|---------|------------------------|--------|--|
| AAA | 63.49 | Avg Eff Duration (Yrs) | 4.78 | |
| AA | 1.23 | Avg Eff Maturity (Yrs) | 8.28 | |
| A | 8.09 | Avg Credit Quality | AA | |
| BBB | 13.84 | Avg Weighted Coupon | 5.47 | |
| BB | 5.51 | Avg Weighted Price | 100.30 | |
| В | 6.17 | | | |
| Below B | 1.24 | | | |
| Not Rated | 0.43 | | | |

Separate Accounts are available through a group annuity contract with the Principal Life Insurance Company. Insurance products and plan administrative services are provided by Principal Life Insurance Company a member of the Principal Financial Group, Des Moines, IA 50392. See the group annuity contract for the full name of the Separate Account. Certain investment options may not be available in all states or U.S. commonwealths.

The full name of this investment option is Principal Bond and Mortgage Separate Account-Standard.

Lehman Brothers Aggregate Bd Index represents securities that are domestic, taxable, and dollar denominated. The index covers the U. S. investment grade fixed rate bond market, with index components for government and corporate securities, mortgage pass-through securities, and asset-backed securities. These major sectors are subdivided into more specific indices that are calculated and reported on a regular basis.

Alpha - The difference between an investment's actual returns and its expected performance, given its level of risk (as measured by beta). **Beta** - An investment's sensitivity to market movements. **R-squared** - Ranges from 0 to 100 and reveals how closely an investment's returns track those of a benchmark index. **Standard Deviation** - Measures how much an investment's returns are likely to fluctuate. **Mean** - Represents the annualized total return for a fund over 3 years. **Sharpe Ratio** - Measures how an investment balances risks and rewards. The higher the Sharpe ratio, the better the investment's historical risk-adjusted performance. **Excess Return** - The difference between a manager's return and the return of an external standard such as a passive index. **Excess Risk** - The standard deviation or volatility of excess returns. **Information Ratio** - A risk-adjusted measure commonly used to evaluate an active manager's involvement skill. It's defined as the manager's excess return divided by the variability or standard deviation of the excess return.

Fixed-income investment options are subject to interest rate risk, and their value will decline as interest rates rise. Neither the principal of bond investment options nor their yields are guaranteed by the U.S. government.

Fixed-income and asset allocation investment options that invest in mortgage securities are subject to increased risk due to real estate exposure.

^{*} Values may exceed 100% if both long and short positions are included in the portfolio.